

May 10, 2016

Company Name: Minebea Co., Ltd  
 Representative: Yoshihisa Kainuma  
 Representative Director,  
 President and  
 Chief Executive Officer  
 (Code No. 6479, TSE Div. No. 1)  
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**Minebea and OSRAM GmbH of Germany**  
**Agree to Sales Cooperation for New LED Lighting Equipment SALIOT in Europe**

Minebea Co., Ltd. (“Minebea”) and OSRAM GmbH (“OSRAM”), the leading lighting equipment manufacturer in Germany, have agreed to sales cooperation for new LED lighting equipment SALIOT (Smart Adjustable Light for the Internet Of Things) in Europe.

Minebea has developed and is making efforts to expand sales for SALIOT, a new LED lighting equipment that applies light guiding panel technology and resin mold technology developed for LED backlights and makes it possible for the first time in the industry\* to adjust the light distribution angle automatically. Through original software development applying wireless technology, SALIOT makes it easy to control light distribution angle, brightness, and vertical and horizontal motion through a Smartphone or tablet. Now, with the cooperation of OSRAM, a leading company in the lighting industry, as a sales partner, it is possible to sell SALIOT to all lighting users in Europe through OSRAM’s solid sales network.

Comment from Minebea Co., Ltd. Representative Director, President and Chief Executive Officer, Yoshihisa Kainuma:

“I am very happy that OSRAM, one of the leading lighting equipment makers of the world, has recognized SALIOT, which Minebea has developed using original technology, and has agreed to provide sales cooperation. With the increase in opportunities to offer SALIOT to all lighting users in Europe, we intend to make even greater efforts toward strengthening our lighting equipment lineup and establishing mass production.”

This cooperation is scheduled to begin by end of CY 2016.

\*Based on Minebea’s research as of July 2015

**(Profile of Minebea)**

(1) Name	Minebea Co., Ltd.
(2) Location of headquarters	4106-73, Oaza Miyota, Miyota-machi, Kitasaku-gun, Nagano
(3) Name of representative	Yoshihisa Kainuma, Representative Director, President and Chief Executive Officer
(4) Outline of business	Bearings and other machined components business Electronic devices and components business such as small-size motors
(5) Capital	68,258 million yen ( as of the end of March 2016)
(6) Established	July 1951
(7) Fiscal year end	March 31
(8) Major shareholders and shareholding ratios	The Master Trust Bank of Japan, Ltd. (Trust Account): 6.25% Japan Trustee Services Bank, Ltd. (Trust Account): 4.94% Takahashi Industrial and Economic Research Foundation: 4.09% (as of the end of March 2016)

(9) Net assets (consolidated)	237,973 million yen (as of the end of March 2016)
(10) Total assets (consolidated)	459,427 million yen (as of the end of March 2016)
(11) Sales (consolidated)	609,814 million yen (Fiscal Year ended in March 31, 2016)
(12) Number of employees	Non-consolidated: 3,464 (as of the end of March 2016) Consolidated: 62,480 (as of the end of March 2016)

**(Profile of OSRAM Licht AG, parent company of OSRAM GmbH)**

(1) Name	OSRAM Licht AG
(2) Location	Marcel-Breuer-Strasse 6, 80807 Munich, Germany
(3) Name of representative	Dr. Olaf Berlien, CEO Dr. Klaus Patzak, CFO
(4) Outline of business	LED Technology, Lamps, Electronics and Luminaries
(5) Capital	€104.7 million
(6) Established	1919
(7) Fiscal year end	September 30
(8) Major shareholders and shareholding ratios	Siemens Beteiligungen Inland GmbH: 17%
(9) Net assets (consolidated)	€2.5 billion
(10) Total assets (consolidated)	€4.8 billion
(11) Sales (consolidated)	€5.6 billion
(12) Number of employees	33,000
(13) Relationship with Minebea	No relationship at the level of capital or personnel

**(Related Information)**

Press Releases:

July 15, 2015

Minebea to Start Mass Production and Sales of New LED Lighting (Smart Adjustable Light for IoT (SALIOT))

[http://www.minebea.co.jp/english/news/press/2015/1189602\\_7564.html](http://www.minebea.co.jp/english/news/press/2015/1189602_7564.html)

July 30, 2015

Minebea's Plan Unofficially Selected by MOEJ as Financing Programme for JCM Model Project

[http://www.minebea.co.jp/english/news/press/2015/1189640\\_7564.html](http://www.minebea.co.jp/english/news/press/2015/1189640_7564.html)

September 8, 2015

Minebea to Make Paradox Engineering SA a Wholly-Owned Subsidiary

[http://www.minebea.co.jp/english/news/press/2015/1189742\\_7564.html](http://www.minebea.co.jp/english/news/press/2015/1189742_7564.html)

SALIOT website: <http://www.saliot.com/>

Technology column:

New LED lighting "SALIOT"

<http://www.minebea.co.jp/english/technology/column/saliot/index.html>

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