

QUARTERLY REPORT

First Quarter ended June 30, 2016

(Results for the Period from April 1, 2016 to June 30, 2016)

Performance Outline (Consolidated)

| | Three months ended June 30, 2015 Results | Three months ended June 30, 2016 Results | Change | (Billions of yen) | |
|---|--|--|---------|---|--------|
| | | | | Year ending March 31, 2017 Forecast | Change |
| Domestic sales | 179.8 | 179.1 | -0.4% | 766.0 | 0.6% |
| Overseas sales | 359.2 | 308.6 | -14.1% | 1,274.0 | -12.0% |
| Sales | 539.1 | 487.7 | -9.5% | 2,040.0 | -7.7% |
| Gross profit | 224.8 | 198.8 | -11.6% | 794.5 | -9.9% |
| Operating profit | 20.6 | 10.8 | -47.4% | 55.0 | -46.2% |
| Profit before income tax expenses | 19.4 | 10.3 | -46.6% | 53.0 | -44.6% |
| Profit attributable to owners of the parent | 12.9 | 4.7 | -63.3% | 30.0 | -52.4% |
| Exchange rate (Yen/US\$) | 121.31 | 108.08 | -13.23 | 105.77 | -14.35 |
| Exchange rate (Yen/EURO) | 134.22 | 121.97 | -12.25 | 116.74 | -15.94 |
| Earnings per share attributable to owners of the parent-basic (yen) | 17.91 | 6.58 | -11.33 | 41.39 | -45.48 |
| Earnings per share attributable to owners of the parent-diluted (yen) | - | - | - | - | - |
| Cash flows from operating activities | 0.3 | 27.6 | 27.2 | - | - |
| Cash flows from investing activities | -30.5 | -25.9 | 4.6 | - | - |
| Cash flows from financing activities | 39.1 | 28.8 | -10.2 | - | - |
| Cash and cash equivalents at end of period | 149.7 | 186.9 | 37.2 | - | - |
| Capital expenditures | 20.5 | 16.0 | -4.5 | 85.0 | 1.2 |
| Depreciation | 17.3 | 16.3 | -0.9 | 70.0 | 1.2 |
| R&D expenditures | 27.0 | 26.8 | -0.1 | 120.0 | 1.4 |
| | March 31, 2016 | June 30, 2016 | Change | | |
| Total assets | 2,776.4 | 2,682.1 | -94.3 | | |
| Equity attributable to owners of the parent | 1,077.8 | 999.2 | -78.5 | | |
| Interest-bearing debt | 852.8 | 881.4 | 28.6 | | |
| Equity attributable to owners of the parent ratio (%) | 38.8 | 37.3 | -1.5 | | |
| Equity per share attributable to owners of the parent (yen) | 1,486.87 | 1,378.49 | -108.38 | | |

Ricoh Company, Ltd.

* The results forecasts and forward-looking statements included in this document are based on information available to the Company as at to date and certain assumptions that the Company considers reasonable. The Company makes no guarantees with respect to the achievement of its results forecasts or forward-looking statements. Actual results might be significantly different from the forecasts in the document, depending on various factors. For the assumptions for forecast and other related information, please refer to "3. Qualitative Information on Forecasted Consolidated Financial Results" on page 5.

Ricoh Company, Ltd. and Consolidated Subsidiaries

Financial Highlights for the First Quarter Ended June 30, 2016

[Prepared on the basis of International Financial Reporting Standards]

1. Results for the Period from April 1, 2016 to June 30, 2016

(1) Operating Results

| | (Millions of yen) | |
|---|-------------------------------------|-------------------------------------|
| | Three months ended June 30, 2015 | Three months ended June 30, 2016 |
| Sales | 539,175 | 487,706 |
| (% change from the previous corresponding period) | 6.4 | -9.5 |
| Operating profit | 20,673 | 10,870 |
| (% change from the previous corresponding period) | -23.9 | -47.4 |
| Profit before income tax expenses | 19,452 | 10,397 |
| (% change from the previous corresponding period) | -24.6 | -46.6 |
| Profit for the period | 14,360 | 6,387 |
| (% change from the previous corresponding period) | -12.9 | -55.5 |
| Profit attributable to owners of the parent | 12,986 | 4,771 |
| (% change from the previous corresponding period) | -13.9 | -63.3 |
| Comprehensive income | 40,522 | -64,885 |
| (% change from the previous corresponding period) | 518.4 | - |
| Earnings per share attributable to owners of the parent-basic (yen) | 17.91 | 6.58 |
| Earnings per share attributable to owners of the parent-diluted (yen) | - | - |

Notes: Earnings per share attributable to owners of the parent (basic and diluted) are based on Profit attributable to owners of the parent.

(2) Financial Position

| | (Millions of yen) | |
|---|-------------------|---------------|
| | March 31, 2016 | June 30, 2016 |
| Total assets | 2,776,461 | 2,682,159 |
| Total equity | 1,147,764 | 1,069,789 |
| Equity attributable to owners of the parent | 1,077,813 | 999,253 |
| Equity attributable to owners of the parent ratio (%) | 38.8 | 37.3 |

2. Dividend Information

| | Year ended March 31, 2016 (Actual) | Year ending March 31, 2017 (Forecast) |
|--|--|---|
| Cash dividends, applicable to the year (yen) | 35.00 | 45.00 |
| Interim (yen) | 17.50 | 22.50 |
| Year-end (yen) | 17.50 | 22.50 |

Notes: Revision of expected dividends during this period: No

Notes: Cash dividends for the year ending March 31, 2017 (forecast) are included ordinary dividends of ¥35.00 and 80 th anniversary dividends of ¥10.00.

3. Forecast of Operating Results from April 1, 2016 to March 31, 2017

| | (Millions of yen) | |
|---|--|-------------------------------|
| | Half year ending September 30, 2016 | Year ending March 31, 2017 |
| Sales | 990,000 | 2,040,000 |
| (% change from the previous corresponding period) | -9.6 | -7.7 |
| Operating profit | 21,000 | 55,000 |
| (% change from the previous corresponding period) | -62.6 | -46.2 |
| Profit before income tax expenses | 20,000 | 53,000 |
| (% change from the previous corresponding period) | -62.7 | -44.6 |
| Profit attributable to owners of the parent | 9,300 | 30,000 |
| (% change from the previous corresponding period) | -73.1 | -52.4 |
| Earnings per share attributable to owners of the parent-basic (yen) | 12.83 | 41.39 |

Notes: Revision of forecast of consolidated operating results during this period: Yes

4. Others

- (1) Changes in significant subsidiaries: No
- (2) Changes in accounting policies and accounting estimate
 - (i) Changes in accounting policies required by IFRS: Yes
 - (ii) Other changes: No
 - (iii) Changes in accounting estimate: No

* For details, please refer to "4.Others" on page 5.
- (3) Number of common stock outstanding (including treasury stock):
As of June 30, 2016 : 744,912,078 shares ; As of March 31, 2016 : 744,912,078 shares
- (4) Number of treasury stock:
As of June 30, 2016 : 20,024,396 shares ; As of March 31, 2016 : 20,023,429 shares
- (5) Average number of common stock:
Three months ended June 30, 2016 : 724,888,116 shares ; Three months ended June 30, 2015 : 724,899,049 shares

Qualitative Information on Consolidated Financial Results for the Quarter under Review

1. Qualitative Information on Consolidated Business Results

*** Overview of the First Quarter of Fiscal 2016 (April 1 – June 30, 2016)**

Ricoh's sales for the first quarter decreased by 9.5% as compared to the previous corresponding period, to ¥487.7 billion, mainly due to the decrease in sales in both the Imaging & Solutions and the Industrial Products segment. During this period, the average exchange rates of Japanese yen against U.S. dollar and Euro were ¥108.08 (up ¥13.23 from previous year) and ¥121.97 (up ¥12.25 from previous year) respectively. Sales would have decreased by 2.8% as compared to the previous corresponding period when excluding the impact of such foreign currency exchange fluctuation.

The Japanese economy has been unpredictable caused by strengthening of the yen and low stock price. Under such market conditions, sales in the Industrial Products segment and the Other segment increased but was offset by the sales decrease in the Imaging & Solutions segment. As a result, the sales in the domestic market decreased by 0.4% as compared to the previous corresponding period.

As for the overseas market, the U.S. economy continued to show a solid recovery, but the European economy remains uncertain with the Brexit. In the emerging markets, China and other developing countries in Asia are showing signs of an economic slowdown. Under such market conditions, the Other segment increased but was offset by the sales decrease in the Imaging & Solutions segment and the Industrial Products segment. As for overseas sales by region, sales in the Americas decreased by 16.4% (a decrease of 6.2% excluding foreign currency exchange fluctuation), sales in Europe, Middle East and Africa decreased by 10.2% (a decrease of 1.3% excluding foreign currency exchange fluctuation) and sales in Other region, which includes China, South East Asia and Oceania, decreased by 15.9% (a decrease of 3.3% excluding foreign currency exchange fluctuation).

As a result, sales in the overseas market decreased by 14.1% as compared to the previous corresponding period. Excluding effects of foreign currency fluctuations, sales in overseas would have decreased by 4.0% as compared to the previous corresponding period.

Gross profit decreased by 11.6% as compared to the previous corresponding period, to ¥198.8 billion, mainly due to the decrease in sales.

Selling, general and administrative expenses decreased by 7.9% as compared to the previous corresponding period, to ¥187.9 billion. In addition to the effects of foreign currency fluctuations, group-wide activities to streamline costs have contributed in controlling these expenses.

As a result, operating profit decreased by 47.4% as compared to the previous corresponding period, to ¥10.8 billion.

As for finance income and costs, foreign exchange profit increased as compared to the previous corresponding period.

Profit before income tax expenses decreased by 46.6% as compared to the previous corresponding period, to ¥10.3 billion.

As a result, profit attributable to owners of the parent decreased by 63.3% as compared to the previous corresponding period, to ¥4.7 billion.

Comprehensive income (loss) decreased significantly as compared to the previous corresponding period, to ¥64.8 billion (loss) due to the decrease in cumulative translation adjustments and profit.

*** Review by Business Segment**

Imaging & Solutions

Office Imaging

Sales in this category decreased by 12.4% to ¥316.5 billion. On top of the impact of the strengthening of the yen, sales volume of MFP models decreased in Japan and the Americas. As a result, sales in this category decreased as compared to the previous corresponding period.

Production Printing

Sales in this category decreased by 6.2% to ¥47.5 billion. Sales of related parts & supplies and services of color cut sheet printers increased, but was offset by the impact of the strengthening of the yen.

Network System Solutions

Sales in this category decreased by 4.5% to ¥66.3 billion. For domestic market, the sales of IT products increased. For overseas market, the sales of IT services increased in the Americas and Europe, but was offset by the sales decrease in Other region such as India.

As a result of the above, overall sales in the Imaging & Solutions segment decreased by 10.6% as compared to the previous corresponding period, to ¥430.4 billion. Operating profit decreased by 39.2% as compared to the previous corresponding period, to ¥19.4 billion mainly due to the decrease in sales and additional costs of our sales subsidiary listed in India.

Industrial Products

Sales in the Industrial Products segment decreased by 7.3% to ¥28.8 billion as compared to the previous corresponding period, due to the impact of the strengthening of the yen and decrease in sales in the Thermal business. In spite of the positive factors such as the effect of cost reductions, operating profit in the Industrial Product segment decreased by 12.1% as compared to the previous corresponding period, to ¥2.5 billion.

Other

Sales in the Other segment increased by 6.7% as compared to the previous corresponding period, to ¥28.4 billion due to the increase in income and profit in the Camera business and Leasing business. As a result, operating profit in the Other segment increased by 292.6% as compared to the previous corresponding period, to ¥1.5 billion.

2. Analysis of Consolidated Financial Position

***Assets, Liabilities and Equity**

Total assets decreased by ¥94.3 billion as compared to the previous corresponding period, to ¥2,682.1 billion, mainly due to the decrease in "trade and other receivables" derived from strengthening of the yen.

Total liabilities decreased by ¥16.3 billion as compared to the previous corresponding period, to ¥1,612.3 billion, mainly due to the decrease in "trade and other payables".

Total Equity decreased by ¥77.9 billion as compared to the previous corresponding period, to ¥1,069.7 billion, mainly due to the decrease in "other components of equity".

***Cash Flows (Three months from April 1, 2016 to June 30, 2016)**

Net cash provided by operating activities increased by ¥27.2 billion as compared to the previous corresponding period, to ¥27.6 billion, mainly due to the decrease in trade and other receivables.

Net cash used in investing activities decreased by ¥4.6 billion as compared to the previous corresponding period, to ¥25.9 billion, mainly due to the decrease in capital expenditures.

Net cash provided by financing activities decreased by ¥10.2 billion as compared to the previous corresponding period, to ¥28.8 billion, mainly due to the decrease in debt.

As a result, the balance of cash and cash equivalent at the end of period increased by ¥19.4 billion as compared to the end of previous year, to ¥186.9 billion.

3. Qualitative Information on Forecasted Consolidated Financial Results

Based upon the changes in the first year business results and other changes in the business environment such as exchange rate fluctuations, Ricoh will revise its forecast of sales, gross profit, operating profit, profit before income tax expenses and profit attributable to owners of the parent from those previously announced in April.

Ricoh will revise the assumed exchange rates set forth in April of ¥105.00 against U.S. dollar and ¥115.00 against Euro in and after second quarter, and has incorporated the actual exchange rates during the first quarter in the annual exchange rate assumption.

Our performance forecast for fiscal year ending March 31, 2017 is as follows:

Exchange Rate Assumptions for the full year ending March 31, 2017

US\$ 1 = ¥105.77 (¥120.12 in previous fiscal year)

EURO 1 = ¥116.74 (¥132.68 in previous fiscal year)

| (Billions of yen) | | | | | |
|---|--|---|-----------------|-------------------------------------|-------------------|
| | Year ending March 31, 2017 (Previous forecast) | Year ending March 31, 2017 (Revised forecast) | Change (B-A) | Year ended March 31, 2016 (C) | Change (B-C)/C |
| | (A) | (B) | | | |
| Domestic sales | 768.0 | 766.0 | -2.0 | 761.5 | 0.6% |
| Overseas sales | 1,402.0 | 1,274.0 | -128.0 | 1,447.4 | -12.0% |
| Sales | 2,170.0 | 2,040.0 | -130.0 | 2,209.0 | -7.7% |
| Gross profit | 852.0 | 794.5 | -57.5 | 881.9 | -9.9% |
| Operating profit | 77.0 | 55.0 | -22.0 | 102.2 | -46.2% |
| Profit before income tax expenses | 72.0 | 53.0 | -19.0 | 95.6 | -44.6% |
| Profit attributable to owners of the parent | 44.0 | 30.0 | -14.0 | 62.9 | -52.4% |

| (Billions of yen) | | | | | |
|---|--|---|-----------------|---|-------------------|
| | Half year ending September 30, 2016 (Previous forecast) | Half year ending September 30, 2016 (Revised forecast) | Change (E-D) | Half year ended September 30, 2015 (F) | Change (E-F)/F |
| | (D) | (E) | | | |
| Domestic sales | 369.0 | 367.0 | -2.0 | 367.0 | 0.0% |
| Overseas sales | 675.0 | 623.0 | -52.0 | 728.1 | -14.4% |
| Sales | 1,044.0 | 990.0 | -54.0 | 1,095.1 | -9.6% |
| Gross profit | 410.0 | 394.5 | -15.5 | 446.7 | -11.7% |
| Operating profit | 36.0 | 21.0 | -15.0 | 56.1 | -62.6% |
| Profit before income tax expenses | 34.0 | 20.0 | -14.0 | 53.5 | -62.7% |
| Profit attributable to owners of the parent | 21.0 | 9.3 | -11.7 | 34.5 | -73.1% |

* The results forecasts and forward-looking statements included in this document are based on information available to the Company as at to date and certain assumptions that the Company considers reasonable. The Company makes no guarantees with respect to the achievement of its results forecasts or forward-looking statements. Actual results might be significantly different from the forecasts in the document, depending on various factors. Factors which may affect the actual business results include but are not limited to the economic situation in the geographic areas where Ricoh conducts business, including Japan, the Americas, Europe, Middle East, Africa, China and Asia, market environment, and currency exchange rates.

4. Others

(1) Changes in significant subsidiaries
Not applicable

(2) Changes in accounting policies

Ricoh did not change the significant accounting policies from the previous fiscal year, with the exception of the following.

The adoption of the following IFRSs has no material impact on Ricoh's condensed consolidated financial statements.

| IFRSs | Title | Summaries of new IFRSs/amendments |
|------------------|--|---|
| IFRS 7 | Financial Instruments: Disclosures | Clarifying the criteria on whether a servicing contract is continuing involvement in a transferred financial asset Clarifying the applicability of the offset disclosure of financial assets and financial liabilities to condensed interim financial statements |
| IAS 1 | Presentation of Financial Statements | Clarifying disclosure requirement regarding materiality considerations |
| IAS 19 | Employee Benefits | Clarifying the method to determine the discount rate for post-employment benefit obligations |
| IAS 34 | Interim Financial Reporting | Clarifying disclosure requirement for information "elsewhere in the interim financial report" |
| IAS 16 IAS 38 | Property, Plant and Equipment Intangible Assets | Clarifying that a revenue-based method is not considered to be an acceptable method of depreciation and amortization in principle |

5. Condensed Consolidated Financial Statements

(1) Condensed Consolidated Statement of Financial Position

Assets

| | (Millions of yen) | | |
|---|-------------------|------------------|----------------|
| | March 31, 2016 | June 30, 2016 | Change |
| Current Assets | | | |
| Cash and cash equivalents | 167,547 | 186,957 | 19,410 |
| Time deposits | 973 | 4,448 | 3,475 |
| Trade and other receivables | 564,204 | 509,845 | -54,359 |
| Other financial assets | 272,347 | 269,737 | -2,610 |
| Inventories | 207,092 | 206,197 | -895 |
| Other current assets | 61,032 | 54,943 | -6,089 |
| Total Current Assets | 1,273,195 | 1,232,127 | -41,068 |
| Non-current assets | | | |
| Property, plant and equipment | 276,551 | 265,117 | -11,434 |
| Goodwill and intangible assets | 413,836 | 380,787 | -33,049 |
| Other financial assets | 620,171 | 610,370 | -9,801 |
| Investments accounted for using the equity method | 935 | 850 | -85 |
| Other investments | 67,084 | 66,770 | -314 |
| Other non-current assets | 38,905 | 37,344 | -1,561 |
| Deferred tax assets | 85,784 | 88,794 | 3,010 |
| Total Non-current Assets | 1,503,266 | 1,450,032 | -53,234 |
| Total Assets | 2,776,461 | 2,682,159 | -94,302 |

Liabilities and Equity

| | (Millions of yen) | | |
|---|-------------------|------------------|----------------|
| | March 31, 2016 | June 30, 2016 | Change |
| Current Liabilities | | | |
| Bonds and borrowings | 260,755 | 297,118 | 36,363 |
| Trade and other payables | 286,123 | 266,030 | -20,093 |
| Other financial liabilities | 1,820 | 1,106 | -714 |
| Income tax payables | 15,220 | 12,424 | -2,796 |
| Other current liabilities | 242,950 | 230,951 | -11,999 |
| Total Current Liabilities | 806,868 | 807,629 | 761 |
| Non-current Liabilities | | | |
| Bonds and borrowings | 592,045 | 584,341 | -7,704 |
| Other financial liabilities | 3,745 | 4,391 | 646 |
| Accrued pension and retirement benefits | 139,049 | 130,262 | -8,787 |
| Other non-current liabilities | 82,392 | 81,775 | -617 |
| Deferred tax liabilities | 4,598 | 3,972 | -626 |
| Total Non-current Liabilities | 821,829 | 804,741 | -17,088 |
| Total Liabilities | 1,628,697 | 1,612,370 | -16,327 |
| Equity | | | |
| Common stock | 135,364 | 135,364 | - |
| Additional paid-in capital | 186,423 | 186,423 | - |
| Treasury stock | -37,312 | -37,313 | -1 |
| Other components of equity | 114,914 | 44,270 | -70,644 |
| Retained earnings | 678,424 | 670,509 | -7,915 |
| Equity attributable to owners of the parent | 1,077,813 | 999,253 | -78,560 |
| Non-controlling interests | 69,951 | 70,536 | 585 |
| Total Equity | 1,147,764 | 1,069,789 | -77,975 |
| Total Liabilities and Equity | 2,766,461 | 2,682,159 | -94,302 |

(2) Condensed Consolidated Statement of Profit or Loss and Condensed Consolidated Statement of Comprehensive Income

Condensed Consolidated Statement of Profit or Loss

| | (Millions of yen) | | | |
|---|--|--|---------|-------|
| | Three months ended June 30, 2015 | Three months ended June 30, 2016 | Change | % |
| Sales | 539,175 | 487,706 | -51,469 | -9.5 |
| Cost of sales | 314,337 | 288,868 | -25,469 | -8.1 |
| Percentage of sales (%) | 58.3 | 59.2 | | |
| Gross profit | 224,838 | 198,838 | -26,000 | -11.6 |
| Percentage of sales (%) | 41.7 | 40.8 | | |
| Selling, general and administrative expenses | 204,165 | 187,968 | -16,197 | -7.9 |
| Percentage of sales (%) | 37.9 | 38.6 | | |
| Operating profit | 20,673 | 10,870 | -9,803 | -47.4 |
| Percentage of sales (%) | 3.8 | 2.2 | | |
| Finance income | 646 | 1,805 | 1,159 | 179.4 |
| Percentage of sales (%) | 0.1 | 0.4 | | |
| Finance costs | 1,879 | 2,281 | 402 | 21.4 |
| Percentage of sales (%) | 0.3 | 0.5 | | |
| Share of profit (loss) of investments accounted for using the equity method | 12 | 3 | -9 | -75.0 |
| Percentage of sales (%) | 0.0 | 0.0 | | |
| Profit before income tax expenses | 19,452 | 10,397 | -9,055 | -46.6 |
| Percentage of sales (%) | 3.6 | 2.1 | | |
| Income tax expenses | 5,092 | 4,010 | -1,082 | -21.2 |
| Percentage of sales (%) | 0.9 | 0.8 | | |
| Profit for the period | 14,360 | 6,387 | -7,973 | -55.5 |
| Percentage of sales (%) | 2.7 | 1.3 | | |
| Profit attributable to: | | | | |
| Owners of the parent | 12,986 | 4,771 | -8,215 | -63.3 |
| Percentage of sales (%) | 2.4 | 1.0 | | |
| Non-controlling interests | 1,374 | 1,616 | 242 | 17.6 |
| Percentage of sales (%) | 0.3 | 0.3 | | |

| | Three months ended June 30, 2015 | Three months ended June 30, 2016 | Change |
|---|-------------------------------------|-------------------------------------|--------|
| Earnings per share attributable to owners of the parent-basic (yen) | 17.91 | 6.58 | -11.33 |
| Earnings per share attributable to owners of the parent-diluted (yen) | - | - | - |

Condensed Consolidated Statement of Comprehensive Income

| | (Millions of yen) | | |
|---|-------------------------------------|-------------------------------------|----------|
| | Three months ended June 30, 2015 | Three months ended June 30, 2016 | Change |
| Profit for the period | 14,360 | 6,387 | -7,973 |
| Other comprehensive income (loss): | | | |
| Components that will not be reclassified subsequently to profit or loss: | | | |
| Remeasurement of defined benefit plan | - | - | - |
| Total components that will not be reclassified subsequently to profit or loss | - | - | - |
| Components that will be reclassified subsequently to profit or loss: | | | |
| Net gain (loss) on fair value of available-for-sale financial assets | 2,985 | 4 | -2,981 |
| Net gain (loss) on fair value of cash flow hedges | 198 | -1,123 | -1,321 |
| Exchange differences on translation of foreign operations | 22,979 | -70,153 | -93,132 |
| Total components that will be reclassified subsequently to profit or loss | 26,162 | -71,272 | -97,434 |
| Total other comprehensive income (loss) | 26,162 | -71,272 | -97,434 |
| Comprehensive income (loss) | 40,522 | -64,885 | -105,407 |
| Comprehensive income (loss) attributable to: | | | |
| Owners of the parent | 39,185 | -65,873 | -105,058 |
| Non-controlling interests | 1,337 | 988 | -349 |

Consolidated Sales by Product Category

| | (Millions of yen) | | | |
|--|-------------------------------------|-------------------------------------|---------|-------|
| | Three months ended June 30, 2015 | Three months ended June 30, 2016 | Change | % |
| <Imaging & Solutions> | | | | |
| Office Imaging | 361,326 | 316,576 | -44,750 | -12.4 |
| Percentage of sales (%) | 67.0 | 64.9 | | |
| Production Printing | 50,717 | 47,554 | -3,163 | -6.2 |
| Percentage of sales (%) | 9.4 | 9.8 | | |
| Network System Solutions | 69,430 | 66,339 | -3,091 | -4.5 |
| Percentage of sales (%) | 12.9 | 13.6 | | |
| Imaging & Solutions Total | 481,473 | 430,469 | -51,004 | -10.6 |
| Percentage of sales (%) | 89.3 | 88.3 | | |
| <Industrial Products> | | | | |
| Industrial Products | 31,089 | 28,831 | -2,258 | -7.3 |
| Percentage of sales (%) | 5.8 | 5.9 | | |
| <Other> | | | | |
| Other | 26,613 | 28,406 | 1,793 | 6.7 |
| Percentage of sales (%) | 4.9 | 5.8 | | |
| Grand Total | 539,175 | 487,706 | -51,469 | -9.5 |
| Percentage of sales (%) | 100.0 | 100.0 | | |

* Each category includes the following product line:

| | |
|--------------------------|--|
| Office Imaging | MFPs (multifunctional printers), copiers, laser printers, digital duplicators, facsimile, scanners, related parts & supplies, services, support and software |
| Production Printing | Cut sheet printer, continuous feed printer, related parts & supplies, services, support and software |
| Network System Solutions | Personal computers, servers, network equipment, related services, support and software |
| Industrial Products | Thermal media, optical equipment, electronic components, semiconductor devices and inkjet head |
| Other | Digital cameras |

Consolidated Sales by Geographic Area

| | (Millions of yen) | | | |
|--------------------------------|-------------------------------------|-------------------------------------|---------|-------|
| | Three months ended June 30, 2015 | Three months ended June 30, 2016 | Change | % |
| <Domestic> | | | | |
| Percentage of sales (%) | 179,877 | 179,101 | -776 | -0.4 |
| | 33.4 | 36.7 | | |
| <Overseas> | | | | |
| Percentage of sales (%) | 359,298 | 308,605 | -50,693 | -14.1 |
| | 66.6 | 63.3 | | |
| The Americas | 174,239 | 145,609 | -28,630 | -16.4 |
| Percentage of sales (%) | 32.3 | 29.9 | | |
| Europe, Middle East and Africa | 129,812 | 116,538 | -13,274 | -10.2 |
| Percentage of sales (%) | 24.1 | 23.9 | | |
| Other | 55,247 | 46,458 | -8,789 | -15.9 |
| Percentage of sales (%) | 10.2 | 9.5 | | |
| Grand Total | 539,175 | 487,706 | -51,469 | -9.5 |
| Percentage of sales (%) | 100.0 | 100.0 | | |

(3) Condensed Consolidated Statement of Changes in Equity

(Millions of Yen)

| | Common Stock | Additional paid-in capital | Treasury stock | Other components of equity | | |
|---|--------------|----------------------------|----------------|---------------------------------------|--|---|
| | | | | Remeasurement of defined benefit plan | Net gain (loss) on fair value of available-for-sale financial assets | Net gain (loss) on fair value of cash flow hedges |
| Balance as of April 1, 2015 | 135,364 | 186,083 | -37,295 | - | 17,082 | 803 |
| Profit for the period | | | | | | |
| Other comprehensive income (loss) | | | | | 3,032 | 113 |
| Comprehensive income | - | - | - | - | 3,032 | 113 |
| Net change in treasury stock | | | -4 | | | |
| Dividends declared and approved to owners | | | | | | |
| Transfer from other components of equity to retained earnings | | | | | | |
| Total transactions with owners | - | - | -4 | - | - | - |
| Balance as of June 30, 2015 | 135,364 | 186,083 | -37,299 | - | 20,114 | 916 |

| | Other components of equity | | Retained earnings | Equity attributable to owners of the parent | Non-controlling interests | Total equity |
|---|---|----------------------------------|-------------------|---|---------------------------|--------------|
| | Exchange differences on translation of foreign operations | Total other components of equity | | | | |
| Balance as of April 1, 2015 | 135,662 | 153,547 | 646,468 | 1,084,167 | 70,145 | 1,154,312 |
| Profit for the period | | | 12,986 | 12,986 | 1,374 | 14,360 |
| Other comprehensive income (loss) | 23,054 | 26,199 | | 26,199 | -37 | 26,162 |
| Comprehensive income | 23,054 | 26,199 | 12,986 | 39,185 | 1,337 | 40,522 |
| Net change in treasury stock | | | | -4 | | -4 |
| Dividends declared and approved to owners | | | -12,323 | -12,323 | -419 | -12,742 |
| Transfer from other components of equity to retained earnings | | | | - | | - |
| Total transactions with owners | - | - | -12,323 | -12,327 | -419 | -12,746 |
| Balance as of June 30, 2015 | 158,716 | 179,746 | 647,131 | 1,111,025 | 71,063 | 1,182,088 |

(Millions of Yen)

| | Common Stock | Additional paid-in capital | Treasury stock | Other components of equity | | |
|---|--------------|----------------------------|----------------|---------------------------------------|--|---|
| | | | | Remeasurement of defined benefit plan | Net gain (loss) on fair value of available-for-sale financial assets | Net gain (loss) on fair value of cash flow hedges |
| Balance as of April 1, 2016 | 135,364 | 186,423 | -37,312 | - | 23,617 | -267 |
| Profit for the period | | | | | 42 | -599 |
| Other comprehensive income (loss) | | | | | 42 | -599 |
| Comprehensive income | - | - | - | - | 42 | -599 |
| Net change in treasury stock | | | -1 | | | |
| Dividends declared and approved to owners | | | | | | |
| Transfer from other components of equity to retained earnings | | | | | | |
| Total transactions with owners | - | - | -1 | - | - | - |
| Balance as of June 30, 2016 | 135,364 | 186,423 | -37,313 | - | 23,659 | -866 |

| | Other components of equity | | Retained earnings | Equity attributable to owners of the parent | Non-controlling interests | Total equity |
|---|---|----------------------------------|-------------------|---|---------------------------|--------------|
| | Exchange differences on translation of foreign operations | Total other components of equity | | | | |
| Balance as of April 1, 2016 | 91,564 | 114,914 | 678,424 | 1,077,813 | 69,951 | 1,147,764 |
| Profit for the period | | | 4,771 | 4,771 | 1,616 | 6,387 |
| Other comprehensive income (loss) | -70,087 | -70,644 | | -70,644 | -628 | -71,272 |
| Comprehensive income | -70,087 | -70,644 | 4,771 | -65,873 | 988 | -64,885 |
| Net change in treasury stock | | | | -1 | | -1 |
| Dividends declared and approved to owners | | | -12,686 | -12,686 | -403 | -13,089 |
| Transfer from other components of equity to retained earnings | | | | - | | - |
| Total transactions with owners | - | - | -12,686 | -12,687 | -403 | -13,090 |
| Balance as of June 30, 2016 | 21,477 | 44,270 | 670,509 | 999,253 | 70,536 | 1,069,789 |

(4) Condensed Consolidated Statement of Cash Flows

| | (Millions of yen) | |
|--|-------------------------------------|-------------------------------------|
| | Three months ended June 30, 2015 | Three months ended June 30, 2016 |
| I. Cash Flows from Operating Activities: | | |
| Profit for the period | 14,360 | 6,387 |
| Adjustments to reconcile profit for the period to net cash provided by operating activities— | | |
| Depreciation and amortization | 26,460 | 25,846 |
| Share of profit (loss) of investments accounted for using the equity method | -12 | -3 |
| Finance income and costs | 1,233 | 476 |
| Income tax expenses | 5,092 | 4,010 |
| Decrease in trade and other receivables | 2,238 | 26,628 |
| Increase in inventories | -4,105 | -11,696 |
| Increase in lease receivables | -13,743 | -4,682 |
| Decrease in trade and other payables | -23,459 | -13,099 |
| Decrease in accrued pension and retirement benefits | -2,784 | -2,825 |
| Other, net | 4,936 | 5,767 |
| Interest and dividends received | 601 | 1,032 |
| Interest paid | -1,543 | -1,728 |
| Income taxes paid | -8,879 | -8,451 |
| Net cash provided by operating activities | 395 | 27,662 |
| II. Cash Flows from Investing Activities: | | |
| Proceeds from sales of property, plant and equipment | 80 | 1,036 |
| Expenditures for property, plant and equipment | -20,596 | -16,056 |
| Expenditures for intangible assets | -5,716 | -5,279 |
| Payments for purchases of available-for-sale securities | -95 | -100 |
| Proceeds from sales of available-for-sale securities | 57 | 436 |
| Decrease (increase) in time deposits | 101 | -3,588 |
| Purchase of business, net of cash acquired | -371 | -287 |
| Other, net | -4,025 | -2,108 |
| Net cash used in investing activities | -30,565 | -25,946 |
| III. Cash Flows from Financing Activities: | | |
| Net proceeds of short-term debt | 41,339 | 19,819 |
| Proceeds from long-term debt | 87,105 | 48,707 |
| Repayments of long-term debt | -16,592 | -26,600 |
| Repayments of bonds | -60,000 | - |
| Dividends paid | -12,323 | -12,686 |
| Payments for purchase of treasury stock | -4 | -1 |
| Other, net | -419 | -403 |
| Net cash provided by financing activities | 39,106 | 28,836 |
| IV. Effect of Exchange Rate Changes on Cash and Cash Equivalents | 3,069 | -11,142 |
| V. Net Increase in Cash and Cash Equivalents | 12,005 | 19,410 |
| VI. Cash and Cash Equivalents at Beginning of Year | 137,722 | 167,547 |
| VII. Cash and Cash Equivalents at End of Period | 149,727 | 186,957 |

(5) Notes on premise going concern

Not applicable

(6) Segment Information

(a) Operating Segment Information

| (Millions of yen) | | | | |
|--|--|--|---------|-------|
| | Three months ended June 30, 2015 | Three months ended June 30, 2016 | Change | % |
| Imaging & Solutions: | | | | |
| Sales: | | | | |
| Unaffiliated customers | 481,473 | 430,469 | -51,004 | -10.6 |
| Intersegment | - | - | - | - |
| Total | 481,473 | 430,469 | -51,004 | -10.6 |
| Operating expenses | 449,475 | 411,003 | -38,472 | -8.6 |
| Operating profit | 31,998 | 19,466 | -12,532 | -39.2 |
| Operating profit on sales in Imaging & Solutions (%) | 6.6 | 4.5 | | |
| Industrial Products: | | | | |
| Sales: | | | | |
| Unaffiliated customers | 31,089 | 28,831 | -2,258 | -7.3 |
| Intersegment | 2,832 | 2,842 | 10 | 0.4 |
| Total | 33,921 | 31,673 | -2,248 | -6.6 |
| Operating expenses | 30,994 | 29,099 | -1,895 | -6.1 |
| Operating profit | 2,927 | 2,574 | -353 | -12.1 |
| Operating profit on sales in Industrial Products (%) | 8.6 | 8.1 | | |
| Other: | | | | |
| Sales: | | | | |
| Unaffiliated customers | 26,613 | 28,406 | 1,793 | 6.7 |
| Intersegment | - | - | - | - |
| Total | 26,613 | 28,406 | 1,793 | 6.7 |
| Operating expenses | 26,207 | 26,812 | 605 | 2.3 |
| Operating profit | 406 | 1,594 | 1,188 | 292.6 |
| Operating profit on sales in Other (%) | 1.5 | 5.6 | | |
| Corporate and Eliminations: | | | | |
| Sales: | | | | |
| Intersegment | -2,832 | -2,842 | -10 | - |
| Total | -2,832 | -2,842 | -10 | - |
| Operating expenses: | | | | |
| Intersegment | -2,832 | -2,842 | -10 | - |
| Corporate | 14,658 | 12,764 | -1,894 | - |
| Total | 11,826 | 9,922 | -1,904 | - |
| Operating loss | -14,658 | -12,764 | 1,894 | - |
| Consolidated: | | | | |
| Sales: | | | | |
| Unaffiliated customers | 539,175 | 487,706 | -51,469 | -9.5 |
| Intersegment | - | - | - | - |
| Total | 539,175 | 487,706 | -51,469 | -9.5 |
| Operating expenses | 518,502 | 476,836 | -41,666 | -8.0 |
| Operating profit | 20,673 | 10,870 | -9,803 | -47.4 |
| Operating profit on consolidated sales (%) | 3.8 | 2.2 | | |

(Supplemental information)

Finance business included in the above is as follows:

| (Millions of yen) | | | | |
|---|--|--|--------|-----|
| | Three months ended June 30, 2015 | Three months ended June 30, 2016 | Change | % |
| Sales | 33,030 | 34,327 | 1,297 | 3.9 |
| Operating expenses | 25,686 | 26,318 | 632 | 2.5 |
| Operating profit | 7,344 | 8,009 | 665 | 9.1 |
| Operating profit on sales in Finance Business (%) | 22.2 | 23.3 | | |

(b) Geographic Segment Information

(Millions of yen)

| | Three months ended June 30, 2015 | Three months ended June 30, 2016 | Change | % |
|---|--|--|---------|-------|
| Japan: | | | | |
| Sales: | | | | |
| Unaffiliated customers | 187,619 | 186,777 | -842 | -0.4 |
| Intersegment | 115,853 | 105,113 | -10,740 | -9.3 |
| Total | 303,472 | 291,890 | -11,582 | -3.8 |
| Operating expenses | 298,264 | 289,232 | -9,032 | -3.0 |
| Operating profit | 5,208 | 2,658 | -2,550 | -49.0 |
| Operating profit on sales in Japan (%) | 1.7 | 0.9 | | |
| The Americas: | | | | |
| Sales: | | | | |
| Unaffiliated customers | 174,172 | 145,603 | -28,569 | -16.4 |
| Intersegment | 1,505 | 1,522 | 17 | 1.1 |
| Total | 175,677 | 147,125 | -28,552 | -16.3 |
| Operating expenses | 171,197 | 144,621 | -26,576 | -15.5 |
| Operating profit | 4,480 | 2,504 | -1,976 | -44.1 |
| Operating profit on sales in the Americas (%) | 2.6 | 1.7 | | |
| Europe, Middle East and Africa: | | | | |
| Sales: | | | | |
| Unaffiliated customers | 128,626 | 115,625 | -13,001 | -10.1 |
| Intersegment | 228 | 139 | -89 | -39.0 |
| Total | 128,854 | 115,764 | -13,090 | -10.2 |
| Operating expenses | 125,126 | 113,024 | -12,102 | -9.7 |
| Operating profit | 3,728 | 2,740 | -988 | -26.5 |
| Operating profit on sales in Europe, Middle East and Africa (%) | 2.9 | 2.4 | | |
| Other: | | | | |
| Sales: | | | | |
| Unaffiliated customers | 48,758 | 39,701 | -9,057 | -18.6 |
| Intersegment | 67,404 | 62,021 | -5,383 | -8.0 |
| Total | 116,162 | 101,722 | -14,440 | -12.4 |
| Operating expenses | 110,222 | 100,388 | -9,834 | -8.9 |
| Operating profit | 5,940 | 1,334 | -4,606 | -77.5 |
| Operating profit on sales in Other (%) | 5.1 | 1.3 | | |
| Corporate and Eliminations: | | | | |
| Sales: | | | | |
| Intersegment | -184,990 | -168,795 | 16,195 | - |
| Total | -184,990 | -168,795 | 16,195 | - |
| Operating expenses | -186,307 | -170,429 | 15,878 | - |
| Operating profit | 1,317 | 1,634 | 317 | - |
| Consolidated: | | | | |
| Sales: | | | | |
| Unaffiliated customers | 539,175 | 487,706 | -51,469 | -9.5 |
| Intersegment | - | - | - | - |
| Total | 539,175 | 487,706 | -51,469 | -9.5 |
| Operating expenses | 518,502 | 476,836 | -41,666 | -8.0 |
| Operating profit | 20,673 | 10,870 | -9,803 | -47.4 |
| Operating profit on consolidated sales (%) | 3.8 | 2.2 | | |

-APPENDIX- (Three months ended June 30, 2016)

1. Consolidated Sales by Product Category

| | (Millions of yen) | | | | | |
|--------------------------------|-------------------------------------|-------------------------------------|---------|-------|--|-------|
| | Three months ended June 30, 2015 | Three months ended June 30, 2016 | Change | % | Change excluding exchange impact | % |
| <Imaging & Solutions> | | | | | | |
| Office Imaging | 361,326 | 316,576 | -44,750 | -12.4 | -18,010 | -5.0 |
| Percentage of sales (%) | 67.0 | 64.9 | | | | |
| Domestic | 97,222 | 93,235 | -3,987 | -4.1 | -3,987 | -4.1 |
| Overseas | 264,104 | 223,341 | -40,763 | -15.4 | -14,023 | -5.3 |
| Production Printing | 50,717 | 47,554 | -3,163 | -6.2 | 1,590 | 3.1 |
| Percentage of sales (%) | 9.4 | 9.8 | | | | |
| Domestic | 7,489 | 7,531 | 42 | 0.6 | 42 | 0.6 |
| Overseas | 43,228 | 40,023 | -3,205 | -7.4 | 1,548 | 3.6 |
| Network System Solutions | 69,430 | 66,339 | -3,091 | -4.5 | -454 | -0.7 |
| Percentage of sales (%) | 12.9 | 13.6 | | | | |
| Domestic | 42,889 | 44,405 | 1,516 | 3.5 | 1,516 | 3.5 |
| Overseas | 26,541 | 21,934 | -4,607 | -17.4 | -1,970 | -7.4 |
| Imaging & Solutions Total | 481,473 | 430,469 | -51,004 | -10.6 | -16,874 | -3.5 |
| Percentage of sales (%) | 89.3 | 88.3 | | | | |
| Domestic | 147,600 | 145,171 | -2,429 | -1.6 | -2,429 | -1.6 |
| Overseas | 333,873 | 285,298 | -48,575 | -14.5 | -14,445 | -4.3 |
| The Americas | 166,702 | 139,268 | -27,434 | -16.5 | -10,382 | -6.2 |
| Europe, Middle East and Africa | 123,061 | 109,908 | -13,153 | -10.7 | -2,110 | -1.7 |
| Other | 44,110 | 36,122 | -7,988 | -18.1 | -1,953 | -4.4 |
| <Industrial Products> | | | | | | |
| Industrial Products | 31,089 | 28,831 | -2,258 | -7.3 | -472 | -1.5 |
| Percentage of sales (%) | 5.8 | 5.9 | | | | |
| Domestic | 9,626 | 10,449 | 823 | 8.5 | 823 | 8.5 |
| Overseas | 21,463 | 18,382 | -3,081 | -14.4 | -1,295 | -6.0 |
| The Americas | 6,547 | 5,013 | -1,534 | -23.4 | -921 | -14.1 |
| Europe, Middle East and Africa | 5,283 | 4,730 | -553 | -10.5 | -156 | -3.0 |
| Other | 9,633 | 8,639 | -994 | -10.3 | -218 | -2.3 |
| <Other> | | | | | | |
| Other | 26,613 | 28,406 | 1,793 | 6.7 | 2,306 | 8.7 |
| Percentage of sales (%) | 4.9 | 5.8 | | | | |
| Domestic | 22,651 | 23,481 | 830 | 3.7 | 830 | 3.7 |
| Overseas | 3,962 | 4,925 | 963 | 24.3 | 1,476 | 37.3 |
| The Americas | 990 | 1,328 | 338 | 34.1 | 510 | 51.5 |
| Europe, Middle East and Africa | 1,468 | 1,900 | 432 | 29.4 | 623 | 42.4 |
| Other | 1,504 | 1,697 | 193 | 12.8 | 343 | 22.8 |
| Grand Total | 539,175 | 487,706 | -51,469 | -9.5 | -15,040 | -2.8 |
| Percentage of sales (%) | 100.0 | 100.0 | | | | |
| Domestic | 179,877 | 179,101 | -776 | -0.4 | -776 | -0.4 |
| Percentage of sales (%) | 33.4 | 36.7 | | | | |
| Overseas | 359,298 | 308,605 | -50,693 | -14.1 | -14,264 | -4.0 |
| Percentage of sales (%) | 66.6 | 63.3 | | | | |
| The Americas | 174,239 | 145,609 | -28,630 | -16.4 | -10,793 | -6.2 |
| Percentage of sales (%) | 32.3 | 29.9 | | | | |
| Europe, Middle East and Africa | 129,812 | 116,538 | -13,274 | -10.2 | -1,643 | -1.3 |
| Percentage of sales (%) | 24.1 | 23.9 | | | | |
| Other | 55,247 | 46,458 | -8,789 | -15.9 | -1,828 | -3.3 |
| Percentage of sales (%) | 10.2 | 9.5 | | | | |

* Each category includes the following product line:

| | |
|--------------------------|--|
| Office Imaging | MFPs (multifunctional printers), copiers, laser printers, digital duplicators, facsimile, scanners, related parts & supplies, services, support and software |
| Production Printing | Cut sheet printer, continuous feed printer, related parts & supplies, services, support and software |
| Network System Solutions | Personal computers, servers, network equipment, related services, support and software |
| Industrial Products | Thermal media, optical equipment, electronic components, semiconductor devices and inkjet head |
| Other | Digital cameras |

2. Forecast of Consolidated Performance

| | (Billions of yen) | | | | | | | |
|--|----------------------------------|----------|------------------------------------|----------|---------------------------------|----------|----------------------------|----------|
| | Three months ended June 30, 2016 | | Three months ending Sept. 30, 2016 | | Half year ending Sept. 30, 2016 | | Year ending March 31, 2017 | |
| | Results | Change % | Forecast | Change % | Forecast | Change % | Forecast | Change % |
| Sales | 487.7 | -9.5 | 502.2 | -9.7 | 990.0 | -9.6 | 2,040.0 | -7.7 |
| Gross profit | 198.8 | -11.6 | 195.6 | -11.8 | 394.5 | -11.7 | 794.5 | -9.9 |
| Operating profit | 10.8 | -47.4 | 10.1 | -71.4 | 21.0 | -62.6 | 55.0 | -46.2 |
| Profit before income tax expenses | 10.3 | -46.6 | 9.6 | -71.8 | 20.0 | -62.7 | 53.0 | -44.6 |
| Profit attributable to owners of the parent | 4.7 | -63.3 | 4.5 | -79.0 | 9.3 | -73.1 | 30.0 | -52.4 |
| Earnings per share attributable to owners of the parent-basic (yen) | 6.58 | - | 6.25 | - | 12.83 | - | 41.39 | - |
| Earnings per share attributable to owners of the parent- diluted (yen) | - | - | - | - | - | - | - | - |
| Capital expenditures | 16.0 | - | 24.0 | - | 40.0 | - | 85.0 | - |
| Depreciation | 16.3 | - | 17.7 | - | 34.0 | - | 70.0 | - |
| R&D expenditures | 26.8 | - | 31.2 | - | 58.0 | - | 120.0 | - |
| Exchange rate (Yen/US\$) | 108.08 | - | 105.00 | - | 106.54 | - | 105.77 | - |
| Exchange rate (Yen/EURO) | 121.97 | - | 115.00 | - | 118.49 | - | 116.74 | - |

3. Forecast of Consolidated Sales by Product Category

| | (Billions of yen) | | | | | | |
|--------------------------------|---------------------------|-------------------------------------|-----------------|----------------------------|----------|-----------------|----------|
| | Year ended March 31, 2016 | Half year ending September 30, 2016 | | Year ending March 31, 2017 | | | |
| | Results | Forecast | Forecast (Note) | Forecast | Change % | Forecast (Note) | Change % |
| <Imaging & Solutions> | | | | | | | |
| Office Imaging | 1,432.0 | 621.3 | 685.7 | 1,275.7 | -10.9 | 1,399.1 | -2.3 |
| Domestic | 391.2 | 178.8 | 178.8 | 377.5 | -3.5 | 377.5 | -3.5 |
| Overseas | 1,040.8 | 442.5 | 506.8 | 898.2 | -13.7 | 1,021.5 | -1.9 |
| Production Printing | 223.8 | 102.3 | 115.2 | 214.2 | -4.3 | 239.4 | 7.0 |
| Domestic | 31.1 | 15.5 | 15.5 | 32.2 | 3.6 | 32.2 | 3.6 |
| Overseas | 192.7 | 86.8 | 99.6 | 182.0 | -5.5 | 207.2 | 7.5 |
| Network System Solutions | 318.6 | 147.9 | 154.9 | 303.5 | -4.7 | 316.9 | -0.5 |
| Domestic | 203.7 | 101.4 | 101.4 | 208.2 | 2.2 | 208.2 | 2.2 |
| Overseas | 114.8 | 46.5 | 53.4 | 95.3 | -17.0 | 108.6 | -5.4 |
| Imaging & Solutions Total | 1,974.5 | 871.7 | 955.8 | 1,793.5 | -9.2 | 1,955.4 | -1.0 |
| Domestic | 626.0 | 295.8 | 295.8 | 617.9 | -1.3 | 617.9 | -1.3 |
| Overseas | 1,348.4 | 575.8 | 660.0 | 1,175.5 | -12.8 | 1,337.4 | -0.8 |
| The Americas | 665.0 | 285.0 | 326.1 | 575.6 | -13.4 | 653.9 | -1.7 |
| Europe, Middle East and Africa | 505.4 | 216.5 | 247.2 | 447.2 | -11.5 | 508.4 | 0.6 |
| Other | 177.9 | 74.3 | 86.6 | 152.7 | -14.2 | 175.0 | -1.6 |
| <Industrial Products> | | | | | | | |
| Industrial Products | 125.4 | 59.9 | 65.1 | 129.9 | 3.6 | 140.5 | 12.0 |
| Domestic | 41.4 | 21.4 | 21.4 | 48.0 | 15.9 | 48.0 | 15.9 |
| Overseas | 83.9 | 38.5 | 43.7 | 81.8 | -2.5 | 92.5 | 10.1 |
| The Americas | 24.8 | 10.8 | 12.3 | 23.9 | -4.0 | 27.0 | 8.8 |
| Europe, Middle East and Africa | 20.3 | 9.1 | 10.3 | 18.4 | -9.3 | 20.8 | 2.7 |
| Other | 38.7 | 18.6 | 21.0 | 39.5 | 2.0 | 44.5 | 14.9 |
| <Other> | | | | | | | |
| Other | 109.0 | 58.3 | 59.3 | 116.4 | 6.8 | 118.5 | 8.8 |
| Domestic | 94.0 | 49.7 | 49.7 | 99.9 | 6.3 | 99.9 | 6.3 |
| Overseas | 15.0 | 8.5 | 9.5 | 16.5 | 10.0 | 18.6 | 24.0 |
| The Americas | 3.8 | 2.1 | 2.4 | 4.2 | 10.0 | 4.8 | 24.8 |
| Europe, Middle East and Africa | 5.2 | 3.2 | 3.5 | 5.9 | 12.2 | 6.6 | 27.3 |
| Other | 5.9 | 3.1 | 3.5 | 6.3 | 8.0 | 7.1 | 20.6 |
| Grand Total | 2,209.0 | 990.0 | 1,080.2 | 2,040.0 | -7.7 | 2,214.6 | 0.3 |
| Domestic | 761.5 | 367.0 | 367.0 | 766.0 | 0.6 | 766.0 | 0.6 |
| Overseas | 1,447.4 | 623.0 | 713.2 | 1,274.0 | -12.0 | 1,448.6 | 0.1 |
| The Americas | 693.7 | 298.0 | 340.8 | 603.8 | -13.0 | 685.9 | -1.1 |
| Europe, Middle East and Africa | 531.0 | 228.8 | 261.1 | 471.5 | -11.2 | 536.0 | 0.9 |
| Other | 222.6 | 96.1 | 111.2 | 198.6 | -10.8 | 226.7 | 1.8 |

(Note) Excluding foreign exchange impact