

Consolidated Financial Summary (for the six months ended September 30, 2018)

October 26, 2018

Company Name: Tokai Tokyo Financial Holdings, Inc.
 Stock Listings: First sections of the Tokyo Stock Exchange and Nagoya Stock Exchange
 Stock Code: 8616 URL: <http://www.tokaitokyo-fh.jp/>
 Representative: Tateaki Ishida, President & CEO
 Contact: Tetsuji Oono
 Executive officer, General Manager - Finance Planning Department
 Telephone: (03) 3517-8391

Expected date for submission of quarterly report: November 13, 2018
 Scheduled day of commencing dividend payment: November 22, 2018
 Supplementary explanation documents for quarterly earnings: Yes
 Quarterly results briefing planned: Yes (for financial analysts and institutional investors)

(Figures are rounded down to the nearest one million yen and those in parentheses are negative figures.)

1. Consolidated Financial Results for the Six Months Ended September 30, 2018**(1) Consolidated Results of Operation**

(Figures in percentages denote the year-on-year change.)

	Operating revenue		Net operating revenue		Operating income		Ordinary income		Profit attributable to owners of parent	
	million yen	%	million yen	%	million yen	%	million yen	%	million yen	%
Six months ended										
September 30, 2018	35,842	(10.0)	34,714	(10.3)	3,066	(54.9)	3,985	(51.7)	3,060	(82.0)
September 30, 2017	39,831	39.5	38,704	38.8	6,795	282.6	8,246	105.7	16,962	283.0

(Note) Comprehensive income Six-month period ended September 30, 2018: 2,381 million yen [(86.6%)]
 Six-month period ended September 30, 2017: 17,759 million yen [628.3%]

	Net income per share	Diluted net income per share
	yen	yen
Six months ended		
September 30, 2018	11.85	11.84
September 30, 2017	64.81	64.78

(Note) At the end of the fiscal year ended March 31, 2018, Tokai Tokyo Financial Group finalized provisional accounting treatment related to the business combination. The consolidated financial statements for the year ended September 30, 2017 reflect the finalized provisional accounting treatment.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	million yen	million yen	%	yen
As of				
September 30, 2018	987,218	171,095	17.1	653.13
March 31, 2018	964,533	174,849	17.9	668.18

(Reference) Shareholders' equity September 30, 2018: 168,743 million yen March 31, 2018: 172,629 million yen

2. Dividends

(Base date)	Dividend per share				
	End of first quarter	End of second quarter	End of third quarter	End of year	Annual
Fiscal year	yen	yen	yen	yen	yen
Ended March 31, 2018	—	14.00	—	24.00	38.00
Ending March 31, 2019	—	12.00			
Ending March 31, 2019 (Forecast)			—	—	—

(Note) 1) Revision to the dividend forecast that has been disclosed lastly: None

2) Dividend forecast for the fiscal year ending March 31, 2019 has not been determined.

3. Forecast of Consolidated Operating Results for Fiscal 2018 (from April 1, 2018 to March 31, 2019)

The Group operates principally in the financial instruments business, and its operating results are likely to be affected by market fluctuations. Due to such nature of its business and consequential difficulty in predicting its performance, the Group does not disclose the forecast of operating results.

* Notes

(1) Important Changes in Subsidiaries during the Term (Changes Pursuant to the Subsidiaries that Lead to a Change in the Scope of Consolidation): None

New : None

Exclusion : None

(2) Application of Special Accounting Treatments in Preparing Quarterly Consolidated Financial Statements: None

(3) Changes in Accounting Policies or Estimates and Retrospective Restatements

1) Changes in accounting policies in accordance with revision of accounting standards: None

2) Changes in accounting policies other than item 1) above: None

3) Change in accounting estimates: None

4) Retrospective restatements: None

(4) Number of Shares Issued (Common Stock)

1) Number of shares issued at the end of the term including treasury shares

As of September 30, 2018:	270,582,115	As of March 31, 2018:	270,582,115
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2) Number of treasury shares at the end of the term

As of September 30, 2018:	12,222,607	As of March 31, 2018:	12,225,394
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3) Average number of shares outstanding (for the six months)

Six months ended September 30, 2018:	258,357,441	Six months ended September 30, 2017:	261,730,356
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* This consolidated financial summary is exempt from certified public accountant and audit corporations

* Note to proper use of forecast of operating results and other special remarks

Dividends for the fiscal year ending March 31, 2019 have not been determined because it is difficult to forecast operating results, as described similarly in "3.Forecast of Consolidated Operating Results for Fiscal 2018."

* How to view supplementary explanation documents for quarterly earnings

Supplementary explanation documents for quarterly earnings will be available on both Timely Disclosure network and our website on Friday, October 26, 2018.

Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Unit: million yen)

	As of March 31, 2018	As of September 30, 2018
Assets		
Current assets		
Cash and deposits	90,594	56,101
Cash segregated as deposits	45,830	41,630
Cash segregated as deposits for customers	45,000	40,900
Cash segregated as deposits for others	830	730
Trading products	388,099	364,273
Trading securities and other	384,823	362,043
Derivatives	3,276	2,229
Trade date accrual	—	27,567
Margin transaction assets	57,297	57,952
Loans on margin transactions	52,161	37,127
Cash collateral pledged for securities borrowing on margin transactions	5,135	20,824
Loans secured by securities	289,117	345,884
Cash collateral pledged for securities borrowed	289,117	27,494
Loans on Gensaki transactions	—	318,389
Advances paid	1,170	386
Short-term guarantee deposits	15,411	13,042
Short-term loans receivable	157	243
Short-term investment securities	3,000	3,000
Accrued income	2,417	2,721
Other	9,058	5,791
Allowance for doubtful accounts	(50)	(35)
Total current assets	902,103	918,559
Non-current assets		
Property, plant and equipment	8,127	8,882
Intangible assets	5,486	5,394
Investments and other assets	48,815	54,381
Investment securities	40,969	45,252
Long-term guarantee deposits	3,161	4,554
Deferred tax assets	140	51
Net defined benefit asset	3,542	3,579
Other	1,386	1,314
Allowance for doubtful accounts	(385)	(371)
Total non-current assets	62,429	68,659
Total assets	964,533	987,218

(Unit: million yen)

	As of March 31, 2018	As of September 30, 2018
Liabilities		
Current liabilities		
Trading products	281,709	309,221
Trading securities and other	276,368	303,018
Derivatives	5,340	6,202
Trade date accrual	21,952	—
Margin transaction liabilities	19,413	15,051
Borrowings on margin transactions	17,879	12,348
Cash received for securities lending on margin transactions	1,534	2,703
Loans payable secured by securities	197,538	204,813
Cash received on debt credit transaction of securities	197,538	23,373
Borrowings on Gensaki transactions	—	181,439
Deposits received	35,794	43,914
Guarantee deposits received	12,794	10,474
Short-term loans payable	78,752	90,216
Short-term bonds payable	12,000	14,000
Current portion of bonds	29,594	37,831
Income taxes payable	4,090	802
Provision for bonuses	3,222	2,123
Provision for directors' bonuses	61	18
Other	7,583	4,646
Total current liabilities	704,507	733,114
Non-current liabilities		
Bonds payable	16,200	17,458
Long-term loans payable	64,906	61,440
Deferred tax liabilities	1,716	1,678
Provision for directors' retirement benefits	63	97
Net defined benefit liability	208	198
Other	1,468	1,517
Total non-current liabilities	84,564	82,389
Reserves under special laws		
Reserve for financial products transaction liabilities	611	617
Total reserves under special laws	611	617
Total liabilities	789,683	816,122
Net assets		
Shareholders' equity		
Capital stock	36,000	36,000
Capital surplus	28,958	28,960
Retained earnings	108,761	105,621
Treasury shares	(6,188)	(6,187)
Total shareholders' equity	167,531	164,395
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,519	2,165
Foreign currency translation adjustment	(168)	(373)
Remeasurements of defined benefit plans	2,745	2,555
Total accumulated other comprehensive income	5,097	4,348
Share acquisition rights	556	607
Non-controlling interests	1,664	1,745
Total net assets	174,849	171,095
Total liabilities and net assets	964,533	987,218

(2) Consolidated Statements of Income and Comprehensive Income
Consolidated Statements of Income
(Six months ended September 30)

	(Unit: million yen)	
	Six months ended September 30, 2017	Six months ended September 30, 2018
Operating revenue		
Commission received	16,378	14,736
Commission to consignees	7,991	5,895
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	437	518
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	3,614	3,389
Other fees received	4,335	4,933
Net trading income	21,608	18,474
Financial revenue	1,843	2,632
Total operating revenue	39,831	35,842
Financial expenses	1,126	1,128
Net operating revenue	38,704	34,714
Selling, general and administrative expenses		
Trading related expenses	6,670	6,145
Personnel expenses	14,937	15,023
Real estate expenses	3,434	3,699
Office cost	3,963	3,962
Depreciation	930	1,072
Taxes and dues	817	659
Other	1,155	1,085
Total selling, general and administrative expenses	31,909	31,648
Operating income	6,795	3,066
Non-operating income		
Dividend income	303	266
Rent income	287	245
Share of profit of entities accounted for using equity method	721	415
Gain on investments in partnership	143	71
Other	96	104
Total non-operating income	1,553	1,103
Non-operating expenses		
Loss on investments in partnership	70	75
Foreign exchange losses	20	55
Other	10	52
Total non-operating expenses	101	183
Ordinary income	8,246	3,985

(Unit: million yen)

	Six months ended September 30, 2017	Six months ended September 30, 2018
Extraordinary income		
Gain on sales of investment securities	525	305
Gain on bargain purchase	11,160	—
Reversal of reserve for financial products transaction liabilities	0	—
Total extraordinary income	11,686	305
Extraordinary losses		
Impairment loss	—	14
Loss on sales of shares of subsidiaries and associates	173	—
Loss on sales of investment securities	0	52
Loss on valuation of investment securities	26	—
Provision of reserve for financial products transaction liabilities	—	5
Total extraordinary losses	200	73
Income before income taxes	19,733	4,217
Income taxes-current	5,125	823
Income taxes-deferred	(2,410)	263
Total income taxes	2,714	1,087
Profit	17,018	3,129
Profit attributable to non-controlling interests	55	69
Profit attributable to owners of the parent	16,962	3,060

Consolidated Statements of Comprehensive Income
(Six months ended September 30)

(Unit: million yen)

	Six months ended September 30, 2017	Six months ended September 30, 2018
Profit	17,018	3,129
Other comprehensive income		
Valuation difference on available-for-sale securities	761	(343)
Foreign currency translation adjustment	(46)	(206)
Remeasurements of defined benefit plans	(38)	(176)
Share of other comprehensive income of entities accounted for using equity method	65	(22)
Total other comprehensive income	741	(748)
Comprehensive income	17,759	2,381
(Comprehensive income attributable to)		
Owners of the parent	17,704	2,312
Non-controlling interests	55	69

Supplementary Information

(1) Breakdown of Commissions and Trading profit and loss

① Commission received

(i) By item

(Unit: million yen)

	Six months ended September 30, 2017	Six months ended September 30, 2018	Yr/Yr	
			Increase (Decrease)	% change
Commission to consignees	7,991	5,895	(2,095)	(26.2) %
Stocks	7,782	5,698	(2,083)	(26.8)
Bonds	10	17	7	64.9
Beneficiary certificates	198	178	(19)	(9.8)
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	437	518	80	18.5
Stocks	236	329	93	39.6
Bonds	200	188	(12)	(6.3)
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	3,614	3,389	(225)	(6.2)
Beneficiary certificates	3,579	3,335	(244)	(6.8)
Other fees received	4,335	4,933	597	13.8
Beneficiary certificates	2,198	2,342	144	6.6
Total	16,378	14,736	(1,642)	(10.0)

(ii) By product

(Unit: million yen)

	Six months ended September 30, 2017	Six months ended September 30, 2018	Yr/Yr	
			Increase (Decrease)	% change
Stocks	8,098	6,085	(2,013)	(24.9) %
Bonds	255	258	2	1.1
Beneficiary certificates	5,976	5,856	(119)	(2.0)
Others	2,048	2,536	487	23.8
Total	16,378	14,736	(1,642)	(10.0)

② Net trading income

(Unit: million yen)

	Six months ended September 30, 2017	Six months ended September 30, 2018	Yr/Yr	
			Increase (Decrease)	% change
Stocks	11,554	11,056	(497)	(4.3) %
Bonds and Forex	10,054	7,417	(2,636)	(26.2)
Total	21,608	18,474	(3,134)	(14.5)

(2) Comparative Quarterly Consolidated Statements of Income

(Unit: million yen)

	Fiscal 2017			Fiscal 2018	
	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter
	Jul. 1, 2017 - Sep. 30, 2017	Oct. 1, 2017 - Dec. 31, 2017	Jan. 1, 2018 - Mar. 31, 2018	Apr. 1, 2018 - Jun. 30, 2018	Jul. 1, 2018 - Sep. 30, 2018
Operating revenues					
Commissions received	7,914	10,076	9,452	7,330	7,405
Commission to consignees	3,792	5,089	4,334	3,157	2,737
(Stocks)	3,720	5,002	4,167	3,071	2,627
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	236	239	134	299	218
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	1,705	2,179	2,050	1,595	1,794
(Beneficiary certificates)	1,685	2,153	2,029	1,562	1,772
Other fees received	2,178	2,567	2,933	2,278	2,654
(Beneficiary certificates)	1,117	1,159	1,164	1,169	1,172
Net trading income	11,465	12,547	10,938	9,264	9,209
(Stocks)	6,600	5,767	4,905	5,679	5,377
(Bonds and Forex)	4,864	6,779	6,033	3,584	3,832
Financial revenues	870	1,185	1,230	1,260	1,371
Total operating revenue	20,249	23,808	21,621	17,855	17,986
Financial expenses	467	691	524	611	517
Net operating revenue	19,782	23,117	21,096	17,244	17,469
Selling, general and administrative expenses					
Trading related expenses	3,377	3,786	3,369	3,183	2,962
Personnel expenses	7,741	7,971	8,201	7,422	7,600
Real estate expenses	1,718	1,694	1,668	1,766	1,933
Office cost	1,987	2,026	2,052	1,945	2,016
Depreciation	505	468	545	532	540
Taxes and dues	269	382	321	321	337
Other	507	497	574	593	491
Total selling, general and administrative expenses	16,107	16,828	16,734	15,765	15,882
Operating income	3,674	6,289	4,362	1,479	1,586
Non-operating income	709	937	1,203	735	367
Share of profit of entities accounted for using equity method	328	687	555	325	89
Other	380	249	648	410	278
Non-operating expenses	68	13	85	76	106
Other	68	13	85	76	106
Ordinary income	4,315	7,213	5,480	2,138	1,847
Extraordinary income	524	39	316	79	225
Extraordinary losses	22	108	932	58	14
Income before income taxes	4,817	7,144	4,864	2,159	2,058
Income taxes-current	1,951	2,031	1,774	(5)	829
Income taxes-deferred	(940)	280	(568)	562	(299)
Profit	3,806	4,831	3,658	1,601	1,528
Profit attributable to non-controlling interests	41	41	15	47	22
Profit attributable to owners of parent	3,764	4,790	3,643	1,554	1,506

(Note) At the end of the fiscal year ended March 31, 2018, Tokai Tokyo Financial Group finalized provisional accounting treatment related to the business combination. The consolidated financial statements on a quarterly basis reflect the finalized provisional accounting treatment.