

# LIXIL GROUP CORPORATION

# Consolidated Financial Results for the First Quarter Ended June 30, 2019 (International Financial Reporting Standards)

LIXIL GROUP CORPORATION Company Name: Stock Listings: Tokyo, Nagoya Code Number: 5938 URL: http://www.lixil.com/en/investor/ Representative: Kinya Seto, President & CEO Telephone: +81-3-6268-8806

Contact: Kayo Hirano, Senior Manager of Investor Relations Office Scheduled date of issue of quarterly financial report: August 9, 2019 Preparation of supplementary materials for quarterly financial results: Yes

Information meeting for quarterly financial results to be held: Yes (For investment analysts and institutional investors)

(Amounts less than one million yen are rounded)

## 1. Consolidated Financial Results for the Q1 of FY Ending March 2020 (April 1 through June 30, 2019)

(1) Consolidated Operating Results (% indicate changes from the figures of corresponding period of the previous fiscal year) Profit for the quarter Core earnings Operating profit Profit before tax Profit for the quarter Revenue attributabele to owners of the parent Million ye Million yer FYE 2020 Q1 445,301 11,606 151.5 11,245 20,872 269.6 13,991 248.4 12,888 320.5 FYE 2019 Q1 435,964 0.9 4,615 -75.3 6,249 -66.4 5,647 -67.1 4,016 -63.7 3,065 -70.1

	Total comprehensive income for the quarter		Basic earnings per share	Diluted earnings per share	
	Million yen	%	Yen	Yen	
FYE 2020 Q1	1,845	-	44.42	40.26	
FYE 2019 Q1	-2,397	-	10.58	9.73	

Note: Core earnings is calculated by deducting the cost of sales and selling, general and administrative expenses from revenue

(2) Consolidate	d Financial Position				
	Total assets	Total equity	Equity attributable to owners of the parent	Ratio of equity attributable to owners of the parent to total assets	
	Million yen	Million yen	Million yen	%	
FYE 2020 Q1	2,174,729	558,220	524,668	24.1	
FYE 2019	2,059,544	567,167	533,656	25.9	

## 2. Cash Dividends

	Dividends per share									
	End of Q1	End of Q2	End of Q3	End of period	For the year					
	Yen	Yen	Yen	Yen	Yen					
FYE 2019	_	35.00	_	35.00	70.00					
FYE 2020	_									
FYE 2020		35.00	_	35.00	70.00					
(forecast)				33.00	70.00					

Note: Revision of dividends forecast during this period: No

## 3. Consolidated Forecast for the FY Ending March 2020 (April 1, 2019 through March 31, 2020)

	(78 indicate changes from the figures of corresponding period of the previous lise										
	Revenue	Revenue		Core earnings		ofit	Profit before tax				
	Million yen	%	Million yen	%	Million yen	%	Million yen	%			
FYE 2020	1,850,000	0.9	47,000	267.2	38,000	-	44,000	-			

		Profit for the	year		
	Profit for the year		attributable to ov	vners of	Basic earnings per share
			the parent		
	Million yen	%	Million yen	%	Yen
FYE 2020	17.600		15.000		51.71

Note: Revision of consolidated operating performance forecast after the recent announcement: No

## \* Notes

- (1) Changes in significant subsidiaries, which affected the scope of consolidation during this period: No Newly consolidated company: None Excluded company: None
- (2) Changes in accounting policies and accounting estimate (i) Changes in accounting policies required by IFRS: Yes

  - (ii) Other changes: None
  - (iii) Changes in accounting estimate: None
- (3) Outstanding stocks (Common stocks)

(i) Outstanding stocks including treasury stocks	(June 30, 2019)	313,319,159 shares	(FY ended March 31, 2019)	313,319,159 shares
(ii) Treasury stocks	(June 30, 2019)	23,214,886 shares	(FY ended March 31, 2019)	23,224,165 shares
(iii) Average stocks during three months (Apr - Jun)	(June 30, 2019)	290,102,189 shares	(June 30, 2018)	289,800,401 shares

<sup>\*</sup> This quarterly financial results report is exempt from review procedures under Japan's Financial Instruments and Exchange Law.

\*Appropriate use of business forecasts; other special items (Cautionary statements with respect to forward-looking statements) Performance forecast and other forward-looking statements contained in this report are based on information currently available and on certain assumptions deemed rational at the time of this report's release. Due to various circumstances, however, actual results may differ significantly from such statements.

Note: Regarding presentation material to supplement the financial results announcement has been posted on TDnet and the Company's website.

# 4. Consolidated Financial Statements

# (1) Consolidated Statement of Financial Position

	As of March 31, 2019	End of Q1 (As of June 30, 2019)
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	<b>Y</b> 141,421	<b>Y</b> 117,840
Trade and other receivables	401,651	366,173
Inventories	234,646	245,051
Contract assets	59,019	65,028
Income taxes receivable	4,824	2,577
Other financial assets	12,612	15,230
Other current assets	26,216	24,969
Subtotal	880,389	836,868
Assets held for sale	11,391	10,786
Total current assets	891,780	847,654
NON-CURRENT ASSETS:		
Property, plant and equipment	552,759	518,711
Right of use assets	-	199,465
Goodwill and other intangible assets	457,082	448,783
Investment property	6,750	7,545
Investments accounted for using the equity method	12,204	9,969
Other financial assets	90,233	97,953
Deferred tax assets	38,374	37,343
Other non-current assets	10,362	7,306
Total non-current assets	1,167,764	1,327,075
Total assets	Y 2,059,544	Y 2,174,729

		(Unit: millions of yen)
	As of March 31, 2019	End of Q1 (As of June 30, 2019)
LIABILITIES AND EQUITY		
LIABILITIES:		
CURRENT LIABILITIES		
Trade and other payables	<b>Y</b> 392,357	<b>Y</b> 371,794
Bonds and borrowings	367,974	365,810
Lease liabilities	-	35,335
Contract liabilities	60,761	60,380
Income taxes payable	8,609	5,483
Other financial liabilities	7,247	5,958
Provisions	7,966	6,832
Other current liabilities	88,700	92,504
Subtotal	933,614	944,096
Liabilities directly associated with the assets held for sale	5,038	4,857
Total current liabilities	938,652	948,953
NON-CURRENT LIABILITIES	257.094	290,124
Bonds and borrowings Lease liabilities	357,984	180,516
Other financial liabilities	29,323	30,283
Net defined benefit liabilities	85,853	89,864
Provisions	11,638	
Deferred tax liabilities	·	11,068 57,210
Other non-current liabilities	60,572 8,355	8,491
Total non-current liabilities	553,725	667,556
Total liabilities	1,492,377	1,616,509
	1,102,000	1,000,000
EQUITY:		
Share capital	68,418	68,418
Capital surplus	277,584	277,792
Treasury shares	-48,899	-48,878
Other components of equity	14,458	5,294
Retained earnings	222,095	222,042
Equity attributable to owners of the parent	533,656	524,668
Non-controlling interests	33,511	33,552
Total equity	567,167	558,220
	y	
Total liabilities and equity	Y 2,059,544	Y 2,174,729

# (2) Consolidated Statements of Profit or Loss and Comprehensive Income

# Consolidated Statement of Profit or Loss

	Three months end June 30, 2018		Three months ender June 30, 2019	
Revenue	<b>Y</b> 435,	,964 <b>Y</b>	445,3	
Cost of sales	-303,	-,546	308,8	
GROSS PROFIT	132,	,418	136,4	
Selling, general and administrative expenses	-127,	-,803	124,8	
Other income	5,	,471	2,4	
Other expenses	-3,	,837	-2,8	
OPERATING PROFIT	6,	,249	11,2	
Finance income	2,	,770	1,8	
Finance costs	-3,	,148	-3,0	
Share of profit (loss) of associates and joint ventures accounted for using the equity method	-	-224	-1	
Profit from disposal of share of associates		-	10,9	
PROFIT BEFORE TAX	5,	,647	20,8	
Income tax expenses	-1,	,631	-6,8	
PROFIT FOR THE QUARTER	4,	,016	13,9	
Profit for the quarter attributable to:				
Owners of the parent	3,	,065	12,8	
Non-controlling interests		951	1,1	
PROFIT FOR THE QUARTER	4,	,016	13,9	
Earnings per share				
Basic (yen per share)	10	0.58	44.	
Diluted (yen per share)		9.73	40.	

# Consolidated Statement of Comprehensive Income

		Three months ended June 30, 2018		nonths ended e 30, 2019
PROFIT FOR THE QUARTER	Υ	4,016	Υ	13,991
OTHER COMPREHENSIVE INCOME				
Items that will not be reclassified subsequently to profit or loss				
Net gain (loss) on revaluation of financial assets measured through other comprehensive income		-2,804		-896
Remeasurements of defined benefit pension plans		-		-3,198
Total items that will not be reclassified subsequently to profit or loss		-2,804		-4,094
Items that may be reclassified subsequently to profit or loss				
Exchange differences on translation of foreign operations		-2,076		-7,448
Net fair value gain (loss) on hedging instruments entered into for cash flow hedges		-1,520		-601
Share of other comprehensive income of associates and joint ventures accounted for using the equity method		-13		-3
Total items that may be reclassified subsequently to profit or loss		-3,609		-8,052
Other comprehensive income, net of tax		-6,413		-12,146
TOTAL COMPREHENSIVE INCOME FOR THE QUARTER		-2,397		1,845
Total comprehensive income for the quarter attributable to:				
Owners of the parent		-3,313		882
Non-controlling interests		916		963
TOTAL COMPREHENSIVE INCOME FOR THE QUARTER	Υ	-2,397	Υ	1,845

# (3) Consolidated Statement of Changes in Equity

	Equity attributable to owners of the parent							Tillilloris or yell
			-90	.,		components o	f equity	
				Net fair	Net gain (loss) on	·		Net fair
	Share	Capital	Treasury	value gain (loss) on available-	revaluation of financial assets	Remeasure- ments of defined	Exchange differences on	value gain (loss) on hedging
	capital	surplus	shares	for-sale financial	measured through	benefit pension	translation of foreign	instruments
				assets	other comprehen- sive income	plans	operations	for cash flow hedges
BALANCE AS OF APRIL 1, 2018	68,121	277,753	-48,984	22,521	-	-	-7,183	345
Cumulative effects of changes in accounting policies	-	-	-	-22,521	17,891	-	-	-
RESTATED BALANCE AS OF APRIL 1, 2018	68,121	277,753	-48,984	-	17,891	-	-7,183	345
Profit for the quarter	-	-	-	-	-	-	-	-
Other comprehensive income (loss)	-	-	-	-	-2,804	-	-1,990	-386
Total comprehensive income (loss) for the quarter	-	-	-	-	-2,804	-	-1,990	-386
Purchase of treasury shares	-	-	-4	-	-	-	-	-
Disposal of treasury shares	-	0	0	-	-	-	-	-
Share-based payment transactions	-	8	63	-	-	-	-	-
Dividends	-	-	-	-	-	-	-	-
Changes in parent's ownership interests in subsidiaries without loss of control	-	-24	-	-	-	-	-	-
Transfers from other components of equity to retained earnings	-	-	-	-	-5	-	-	-
Total transactions with owners	-	-16	59	-	-5	-	-	-
BALANCE AS OF JUNE 30, 2018	68,121	277,737	-48,925	-	15,082	-	-9,173	-41
BALANCE AS OF APRIL 1, 2019	68,418	277,584	-48,899	-	12,112	-	-2,659	234
Cumulative effects of changes in accounting policies	-	-	-	-	-	-	-	-
RESTATED BALANCE AS OF APRIL 1, 2019	68,418	277,584	-48,899	-	12,112	-	-2,659	234
Profit for the quarter Other comprehensive income (loss)	1	-	1	-	- -847	-3,198	-7,322	- -575
Total comprehensive income for the quarter	-		-	-	-847	-3,198	-7,322	-575
Purchase of treasury shares	-	-	-2	-	-	-	-	_
Disposal of treasury shares	-	-	-	-	-	-	-	-
Share-based payment transactions	-	208	23	-	-	-	-	-
Dividends	-	-	-	-	-	-	-	-
Reclassification to a non-current asset or disposal group classified as held for sale	-	-	-	-	-96	-	-	-
Transfers from other components of equity to retained earnings	-	-	-	-	-	3,198	-	-
Total transactions with owners	-	208	21	-	-96	3,198	-	-
BALANCE AS OF JUNE 30, 2019	68,418	277,792	-48,878	-	11,169	-	-9,981	-341

	ı					(Unit: m	illions of yen)
	Equity attributable to owners of the parent						
	Accumulated other comprehensive income relating to a non-current asset or disposal group classified as held for sale	Other	Total	Retained earnings (losses)	Total	Non- controlling interests	Total equity
BALANCE AS OF APRIL 1, 2018	6,460	5,067	27,210	292,797	616,897	32,676	649,573
Cumulative effects of changes in accounting policies	-	-	-4,630	5,580	950	-118	832
RESTATED BALANCE AS OF APRIL 1, 2018	6,460	5,067	22,580	298,377	617,847	32,558	650,405
Profit for the quarter	-	-	-	3,065	3,065	951	4,016
Other comprehensive income (loss)	-1,185	-13	-6,378	-	-6,378	-35	-6,413
Total comprehensive income (loss) for the quarter	-1,185	-13	-6,378	3,065	-3,313	916	-2,397
Purchase of treasury shares	-	-	-	-	-4	-	-4
Disposal of treasury shares	-	-	-	-	0	-	0
Share-based payment transactions	-	-114	-114	119	76	-	76
Dividends	-	-	-	-10,143	-10,143	-875	-11,018
Changes in parent's ownership interests in subsidiaries without loss of control	-	-	-	-	-24	-11	-35
Transfers from other components of equity to retained earnings	-	-	-5	5	-	-	-
Total transactions with owners	-	-114	-119	-10,019	-10,095	-886	-10,981
BALANCE AS OF JUNE 30, 2018	5,275	4,940	16,083	291,423	604,439	32,588	637,027
BALANCE AS OF APRIL 1, 2019	22	4,749	14,458	222,095	533,656	33,511	567,167
Cumulative effects of changes in accounting	-	_	_	58	58	103	161
policies			44.450				
RESTATED BALANCE AS OF APRIL 1, 2019	22	4,749	14,458	222,153	533,714	33,614	567,328
Profit for the quarter Other comprehensive income (loss)	- -61	-3	-12,006	12,888	12,888 -12,006	1,103 -140	13,991 -12,146
Total comprehensive income for the quarter	-61	-3	-12,006	12,888	882	963	1,845
Purchase of treasury shares	-01	-5	-12,000	12,000	-2	303	-2
Disposal of treasury shares	_	_	_	_	-2	1	-22
Share-based payment transactions	_	-356	-356	352	227	1	227
Dividends	_	-336	-336	-10,153	-10,153	-1,025	-11,178
Reclassification to a non-current asset or	_	_	_	10,133	10,133	1,023	11,170
disposal group classified as held for sale	96	-	-	-	-	-	-
Transfers from other components of equity							
to retained earnings	-	-	3,198	-3,198	-	-	-
Total transactions with owners	96	-356	2,842	-12,999	-9,928	-1,025	-10,953
BALANCE AS OF JUNE 30, 2019	57	4,390	5,294	222,042	524,668	33,552	558,220

# (4) Consolidated Statement of Cash Flows

		Three months ended June 30, 2018		months ended ne 30, 2019	
DPERATING ACTIVITIES:					
Profit before tax	Y	5,647	Υ	20,872	
Depreciation and amortization		16,447		24,419	
Interest and dividend income		-1,191		-1,203	
Interest expense		1,256	1,		
Share of loss (profit) of associates and joint ventures accounted for using the equity method		224		131	
Profit from disposal of share of associates		-		-10,977	
Loss (gain) on disposal of property, plant and equipment		356		172	
Decrease (increase) in trade and other receivables		16,029		34,023	
Decrease (increase) in inventories		-14,310		-12,294	
Increase (decrease) in trade and other payables		-8,869		-13,959	
Increase (decrease) in net defined benefit liabilities		280		5,173	
Other		2,237		-6,397	
Subtotal		18,106		41,732	
Interest received		266		375	
Dividends received		904		976	
Interest paid		-1,252		-1,198	
Income taxes paid		-11,587		-7,312	
Net cash generated by operating activities	Υ	6,437	Υ	34,573	

			(1	Unit: millions of ye	
		onths ended 30, 2018	Three months ended June 30, 2019		
INVESTING ACTIVITIES:					
Decrease (increase) in time deposits	Υ	-668	Υ	347	
Purchase of property, plant and equipment		-15,044		-15,323	
Proceeds from disposal of property, plant and equipment		96		258	
Purchase of intangible assets		-1,937		-2,243	
Proceeds from disposal of investment property		68		59	
Decrease (increase) in short-term loans receivable		93		-528	
Payments for long-term loans receivable		-30		-285	
Proceeds from collection of long-term loans receivable		24		280	
Payments for acquisition of other investments		-79,348		-27,009	
Proceeds from sale and redemption of investments		79,051		39,962	
Other		-362		-1,368	
Net cash used in investing activities	Υ	-18,057	Υ	-5,850	
FINANCING ACTIVITIES:					
Dividends paid		-10,143		-10,153	
Dividends paid to non-controlling interests		-875		-1,025	
Increase (decrease) in short-term borrowings and commercial paper		12,092		16,247	
Repayment of long-term borrowings		-24,583		-47,696	
Lease liabilities paid		-		-8,697	
Payments for acquisition of interests in subsidiaries from non-controlling interests		-34		-	
Other		-851		-2	
Net cash generated by financing activities	Υ	-24,394	Υ	-51,326	
NCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		-36,014		-22,603	
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD		138,751		141,421	
FFECTS OF EXCHANGE RATE CHANGES ON THE BALANCE OF		464		000	
CASH AND CASH EQUIVALENTS HELD IN FOREIGN CURRENCIES		-464		-998	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS INCLUDED IN ASSETS					
CLASSIFIED HELD FOR SALE		-1,551		20	
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	γ	100,722	γ	117,840	

## (5) Notes related to Quarterly Financial Statements

(Notes related to Going Concern Assumptions)
Not applicable.

#### (Notes on Changes in Accounting Policies)

The significant accounting policies adopted for the quarterly consolidated financial statements are the same as those for the consolidated financial statements for the year ended March 31, 2019, with the exception of the items described below. LIXIL Group Corporation (the "Company") and its subsidiaries (the "Group") have adopted following the new accounting standards from the beginning of the consolidated fiscal year beginning on April 1, 2019.

IFRS Standard	Name of standard	Description of new standards and amendments
IFRS 16	Leases	New requirements in accounting for lease contracts

Due to the mandatory adoption of International Financial Reporting Standard 16 "Leases" (issued in January 2016) ("IFRS 16") from the fiscal year beginning on April 1, 2019, the Group has retrospectively applied the standard in accordance with transitional measures. The Group has applied this Standard to its leases retrospectively with the cumulative effect of initially applying this Standard at the date of initial application.

As a result of this adoption, the Group as a lessee does not classify its leases as either operating leases or finance leases. It also recognizes right-of-use assets representing the right to use an underlying asset over the lease term and lease liabilities representing payments for the right to use an underlying asset for the lease term for all leases in the consolidated statement of financial position for the three-month reporting period ended June 30, 2020. However, the Group does not apply the requirements of IFRS 16 to short-term leases and leases for which the underlying asset is of low value.

By applying IFRS 16, the amount of "Lease assets" included in "Property, plant and equipment" of assets in the consolidated statement of financial position for the year ended March 31, 2019, has been presented as "Right-of-use assets", and the amount of "Lease obligations" included in "Bonds and borrowings" of liabilities in the consolidated statement of financial position for the year ended March 31, 2019, has been presented as "Lease liabilities" from the three-month reporting period ended June 30, 2019. These lease liabilities have been measured at the present value of the remaining lease payments discounted using the lessee's incremental borrowing rate at the date of initial application. The weighted-average of the lessee's incremental borrowing rate is 0.8%.

For the leases that the Group as a lessee previously classified as finance leases under IAS 17, the carrying amounts of "Lease assets" and "Lease obligations" based on IAS 17 before the date of the initial application of IFRS 16 (March 31, 2019) are the carrying amounts of "Right-of-use assets" and "Lease liabilities" at the date of the initial application of IFRS 16.

As a result, the impact at the beginning of the three-month reporting period ended June 30, 2019, comprises a decrease in "Property, plant and equipment", which was ¥30,381 million, an increase in "Right-of-use assets" and "Investment property", which were ¥195,037 million and ¥1,686 million respectively, a decrease in "Bonds and borrowings", which was ¥36,433 million, and an increase in "Lease liabilities", which was ¥202,775 million.

The following is a reconciliation of non-cancellable operating lease contracts applying IAS 17 as of March 31, 2019, and lease liabilities recognized in the condensed consolidated statement of financial position at the date of initial application.

(Unit: millions of yen)

Non-cancellable operating lease contracts as of March 31, 2019	Υ	115,629
Cancellable operating lease contracts, etc as of March 31, 2019		50,713
Finance lease obligations (current liabilities) as of March 31, 2019 (note)		3,380
Finance lease obligations (non-current liabilities) as of March 31, 2019 (note)		33,053
Total (lease liabilities recognized on April 1, 2019)	Υ	202,775

(note) Finance lease obligations are included in "Bonds and borrowings" in Consolidated Statement of Financial Position for the year ended March 31, 2019.

The Group applies the following practical expedients made available under transitional measures for the adoption of IFRS 16.

- •The Group does not reassess whether a contract is or contains a lease at the date of initial application of IFRS 16.
- A single discount rate is applied to portfolios of leases with reasonably similar characteristics.
- •Initial direct costs are excluded from the measurement of right-of-use assets at the date of initial application.
- •The Group used hindsight when calculating term of the lease which contains the options to extend or terminate.

## (Changes in Presentation)

Assets and liabilities related to the Company's consolidated subsidiary, Permasteelisa S.p.A ("Permasteelisa"), and its subsidiaries were classified as "Assets held for sale and liabilities directly associated with assets held for sale", and profit and loss from related businesses were presented as "Profit and loss from discontinued operations" on the consolidated financial statements for the year ended March 31, 2018. However, the Company has ceased to do so since the six-month reporting period ended September 30, 2018.

Due to the above mentioned, profit and loss of Permasteelisa and its subsidiaries, which were presented as discontinued operations on the consolidated statement of profit and loss for the three-month reporting period ended June 30, 2018, are restated and presented as profit and loss from continuing operations. In addition, parts of the consolidated statement of cash flows for the three-month reporting period ended June 30, 2018, have also been restated. Furthermore, revenue and income (loss) from business related to Permasteelisa and its subsidiaries are included in the Building Technology business.

A breakdown of the impact of restating the presentation of the consolidated statement of profit or loss due to the Company ceasing to classify assets and liabilities related to Permasteelisa and its subsidiaries as "Assets held for sale and liabilities directly associated with assets held for sale" is shown below.

(Unit: millions of yen)

	For the three months ende June 30, 2018 (April 1				
	through June 30, 2018)				
Continuing operations					
Revenue	Y	38,829			
Cost of sales		-37,522			
GROSS PROFIT		1,307			
Selling, general and administrative expenses		-3,252			
Other income and Other expenses		1,639			
OPERATING PROFIT		-306			
Finance income and Finance costs		-602			
PROFIT BEFORE TAX FROM CONTINUING OPERATIONS		-908			
Income tax expenses		618			
PROFIT FOR THE QUARTER FROM CONTINUING OPERATIONS	Υ	-290			

(Segment Information)

Information about Revenue, Income (Loss) and Other Items by Business Segment

For the three months ended June 30, 2018 (April 1 through June 30, 2018)

(Unit: millions of yen)

	Reportable Segments							
		Water		Housing	Building	Distribution &	Н	lousing &
	Ted	Technology		chnology	Technology	Retail business	Services	
	b	usiness	ŀ	ousiness	business	Retail busilless		business
Revenue								
Revenue from external customers	Υ	193,579	Υ	125,148	Y 62,078	Y 43,499	Υ	11,660
Intersegment revenue or transfers		4,445		2,370	16	1		670
Total		198,024		127,518	62,094	43,500		12,330
Segment profit (Note 1)		11,980		2,556	-3,132	2,343		487
Other income								
Other expenses								
Operating profit								
Finance income								
Finance costs								
Share of profit (loss) of associates and joint ventures accounted for using the equity method								
Profit before tax								

(Unit: millions of yen)

		Total Reconciliations ( Note 2 )		Cor	nsolidated
Revenue					
Revenue from external customers	Υ	435,964	-	Υ	435,964
Intersegment revenue or transfers		7,502	-7,502		-
Total		443,466	-7,502		435,964
Segment profit (Note 1)		14,234	-9,619		4,615
Other income					5,471
Other expenses					-3,837
Operating profit					6,249
Finance income					2,770
Finance costs					-3,148
Share of profit (loss) of associates and joint ventures accounted for using the equity method					-224
Profit from disposal of share of associates					-
Profit before tax					5,647

Notes: 1. Segment profit is core earnings which are defined as revenue less cost of sales and selling, general and administrative expenses.

<sup>2.</sup> Segment profit reconciliations are expenses for all group companies that are not allocated to reportable segments. Expenses for all group companies are those mainly associated with the administrative departments, including human resources, general affairs, accounting and other departments of the Company and its consolidated subsidiary, LIXIL Corporation.

For the three months ended June 30, 2019 (April 1 through June 30, 2019)

(Unit: millions of yen)

	(Unit: millions of yei									lions of yen)
	Reportable Segments									
	Water Technology business		Housing Technology business		Building Technology business		Distribution & Retail business		S	using & ervices usiness
Revenue										
Revenue from external customers	Υ	192,430	Υ	133,638	Υ	61,113	Υ	45,635	Υ	12,485
Intersegment revenue or transfers		7,338		2,157		17		0		589
Total		199,768		135,795		61,130		45,635		13,074
Segment profit (loss) (Note 1)		13,426		7,456		-2,927		2,576		917
Other income										
Other expenses										
Operating profit										
Finance income										
Finance costs										
Share of profit (loss) of associates and joint ventures accounted for using the equity method										
Profit before tax										

(Unit: millions of yen)

		(Offic. Hillion					
		Total Reconciliations ( Note 2 )		Consolidated			
Revenue							
Revenue from external customers	Υ	445,301	-	Υ	445,301		
Intersegment revenue or transfers		10,101	-10,101		-		
Total		455,402	-10,101		445,301		
Segment profit (loss) (Note 1)		21,448	-9,842		11,606		
Other income					2,478		
Other expenses					-2,839		
Operating profit					11,245		
Finance income					1,805		
Finance costs					-3,024		
Share of profit (loss) of associates and joint ventures accounted for using the equity method					-131		
Profit from disposal of share of associates					10,977		
Profit before tax					20,872		

Notes: 1. Segment profit (loss) is core earnings which are defined as revenue less cost of sales and selling, general and administrative expenses.

<sup>2.</sup> Segment profit (loss) reconciliations are expenses for all group companies that are not allocated to reportable segments. Expenses for all group companies are those mainly associated with the administrative departments, including human resources, general affairs, accounting and other departments of the Company and its consolidated subsidiary, LIXIL Corporation.