Press Release

Global X Management Company Inc.

Daiwa Securities Group Inc.

### Attention

Please note: This document is an unofficial translation of a press release announced on 3 March, 2020 by Global X Management Company Inc. and Daiwa Securities Group Inc. The original press release is in Japanese.

# Daiwa Securities Group invests to Global X -Expanding the domestic ETF business by Global X Japan through further collaboration with Global X-

Tokyo, Japan – Daiwa Securities Group Inc. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Nakata Seiji), and Global X Management Company Inc. (Hereinafter referred to as "Global X"), the New York-based provider of exchange-traded funds, today announced that Daiwa Securities Group has made a major investment in the Global X. The investment is structured as a \$120m convertible bond, which Daiwa Securities Group Inc. can choose to convert to a minority equity stake in Global X in five years. Today's news comes as a further alignment of the two companies, who previously announced in September of 2019 the formation of a joint venture, Global X Japan, to deliver intelligent investment solutions to Japanese investors.

We've seen tremendous interest in Global X's ETFs across geographies," said Luis Berruga, CEO of Global X. "Daiwa's leadership in Japan makes them an ideal partner to further grow our presence in Asia." "With this investment and the Global X Japan joint venture, we are laying the groundwork to provide investors in Japan with greater access to innovative and intelligent ETF solutions. We are honored and thrilled to deepen our partnership with Daiwa as we work to expand our capabilities and global reach."

The U.S. ETF market, which currently holds more than half of worldwide ETF assets, provides a wide range of investors with access to low-cost and efficient investment solutions. Japan's ETF market is the third largest in the world, yet ETF adoption remains in its early stages. This investment, coupled with the joint venture, will lay the foundation to meet the accelerating demand from Japanese investors for ETF products.

Ogino Akihiko, Senior Executive Managing Director of Daiwa Securities Group Inc. said of the investment: "The collaboration with Global X is an important step in providing Japanese investors with the types of truly innovative investment products that suit their needs. We're excited to utilize this investment as fuel to further deliver upon the promise to meet our clients' always evolving needs."

Daiwa Securities Group Inc. has been developing products and service platforms that meet the needs of a wide range of investors. By further collaboration with Global X, which has an excellent track record for leadership in thematic investing, the Group is well-positioned to offer differentiated ETF solutions to its individual investor customers. Daiwa Securities Group Inc. will provide strong support to the progression "from savings to asset building" in Japan.

# Overview of Daiwa Securities Group Inc.

Trade Name Daiwa Securities Group Inc.

Business Description Business Ownership, management and control

of shares of a company engaged in financial

instruments business

Head Office 1-9-1, Marunouchi, Chiyoda-ku, Tokyo

President and CEO Nakata Seiji

## Overview of Global X

Trade Name Global X Management Company Inc.

Business Description Investment management

Head Office 605 3rd Ave., 43th Floor New York, NY 10158

CEO Luis Berruga

# Overview of the joint venture

Trade Name Global X Japan Co. Ltd.

Business Description Investment management business,

Investment advisory and agency business,

Type II Financial Instruments Business

Date of Establishment September 2, 2019 Head Office Chiyoda-ku, Tokyo

Chairman Jooyoung Yun
Representative Director Chida Hiroyuki
Director Aizawa Junichi
Director Yoneyama Shogo

Capital 5 billion yen (including capital reserve)