Consolidated Financial Summary (for the year ended March 31, 2020)

April 30, 2020

Company Name: Tokai Tokyo Financial Holdings, Inc.

Stock Listings: First sections of the Tokyo Stock Exchange and Nagoya Stock Exchange Stock Code: 8616 URL: http://www.tokaitokyo-fh.jp/

Representative: Tateaki Ishida, President & CEO

Contact: Yasuyoshi Oomi

General Manager - Finance Planning Department

Telephone: +81-(0)3-3517-8391

Scheduled date for general meeting of shareholders: June 25, 2020 Scheduled date for filing securities report June 25, 2020 Scheduled day of commencing dividend payment: June 26, 2020 Supplementary explanation documents for earnings: Yes

Earnings presentation for the fiscal year: Yes (for financial analysts and institutional investors)

(Figures are rounded down to the nearest one million yen and those in parentheses are negative figures.)

1. Consolidated Financial Results for the Year Ended March 31, 2020 (from April 1, 2019 to March 31, 2020)

(1) Consolidated Results of Operation

(Figures in percentages denote the year-on-year change.)

	Operating re	venue	Net operating revenue Oper		Operating income		Ordinary income		Profit attributable to owners of parent	
Year ended	million yen	%	million yen	%	million yen	%	million yen	%	million yen	%
March 31,2020	61,694	(4.8)	59,767	(4.5)	(823)	_	700	(24.9)	2,763	155.9
March 31,2019	64,772	(24.0)	62,553	(24.6)	(391)	_	932	(95.5)	1,079	(95.7)

(Note) Comprehensive income:

March 31, 2020: 547 million yen [-%] March 31, 2019: (1,771) million yen [-%]

	Net income per share Diluted net income		Return on equity	Return on assets	Operating income/
	rect meonic per snare	per share	Return on equity	Return on assets	Operating revenue
Year ended	yen	yen	%	%	%
March 31,2020	11.04	_	1.7	0.1	(1.3)
March 31,2019	4.18	4.18	0.6	0.1	(0.6)

(Reference) Share of profit of entities accounted for using equity method March 31, 2020: (94) million yen March 31, 2019: (61) million yen (Note) We post no figure of diluted net income per share for the year ended March 31, 2020 as the Company has no potential stock that has dilution effect.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net asset per share
As of	million yen	million yen	%	yen
March 31,2020	1,113,313	160,404	14.1	630.24
March 31,2019	1,391,076	164,300	11.6	625.05

(Reference) Shareholders' equity

March 31, 2020: 156,530 million yen

March 31, 2019: 161,491 million yen

(3) Consolidated Cash Flows Position

	Cash flows	Cash flows	Cash flows	Cash and
	from operation	from investment	from financing	cash equivalents
Year ended	million yen	million yen	million yen	million yen
March 31,2020	10,945	(6,686)	18,227	63,201
March 31,2019	(72,750)	(9,615)	39,695	46,274

2. Dividends

	Dividend per share					Total cash	Dividends	Net assets
(Base date)	End of first	End of second	End of third	End of year	Annual	dividends	payout ratio	dividend ratio
	quarter	quarter	er quarter End of year Annuar	(annual)	(consolidated)	(consolidated)		
	yen	yen	yen	yen	yen	million yen	%	%
Ended March 31, 2019	_	12.00	_	4.00	16.00	4,133	382.8	2.5
Ended March 31, 2020	_	4.00	-	4.00	8.00	1,986	72.5	1.3
Ending March 31, 2021	_	_	_	_			_	
(Forecast)								

3. Forecast of Consolidated Operating Results for Fiscal 2020 (from April 1, 2020 to March 31, 2021)

Since there are many uncertain factors that could affect our business, such as whether COVID-19 will continue to spread or decrease, trends in governments or customers, it is difficult to make a proper and rational estimate of business forecast. Furthermore, the Group operates principally in the financial instruments business, and its operating results are likely to be affected by market fluctuations. Due to such nature of its business and consequential difficulty in predicting its performance, the Group does not disclose the forecast of operating results.

* Notes

(1) Important Changes in Subsidiaries during the Term (Changes Pursuant to the Subsidiaries that Lead to a Change in the Scope of

Consolidation): Yes

New: None

Exclusion: 1 company (Takagi Securities Co.,Ltd.)

(2) Changes in Accounting Policies or Estimates and Retrospective Restatements

- 1) Changes in accounting policies in accordance with revision of accounting standards: Yes
- 2) Changes in accounting policies other than item 1) above: None
- 3) Change in accounting estimates: None
- 4) Retrospective restatements: None
- (3) Number of Shares Issued (Common Stock)

1) Number of shares issued at the end of the term including treasury shares

As of March 31, 2020: 260,582,115 As of March 31, 2019: 270,582,115

2) Number of treasury shares at the end of the term

As of March 31, 2020: 12,216,596 As of March 31, 2019: 12,215,435

3) Average number of shares outstanding

Year ended March 31, 2020: 250,174,790 Year ended March 31, 2019: 258,361,178

(Reference)

Non-consolidated Financial Results for the Year Ended March 31, 2020 (from April 1, 2019 to March 31, 2020)

(1) Non-consolidated Results of Operations

(Figures in percentages denote the year-on-year change.)

	Operating re	evenue	Operating	income	Ordinary in	come	Net incom	me
Year ended	million yen	%	million yen	%	million yen	%	million yen	%
March 31,2020	17,912	13.8	8,501	17.2	10,967	16.5	10,796	25.4
March 31,2019	15,737	12.3	7,252	16.2	9,414	27.6	8,611	21.5

	Net income per share	Diluted net income per share	
Year ended	yen	yen	
March 31,2020	43.16	_	
March 31,2019	33.33	33.32	

(Note) We post no figure of diluted net income per share for the year ended March 31, 2020 as the Company has no potential stock that has dilution effect.

(2) Non-consolidated financial position

(-)					
	Total assets	Net assets	Equity ratio	Net assets per share	
As of	million yen	million yen	%	yen	
March 31,2020	204,117	110,103	53.7	441.38	
March 31,2019	210,380	106,151	50.2	408.76	

(Reference) Shareholders' equity

March 31, 2020: 109,624 million yen

March 31, 2019: 105,661 million yen

- * This consolidated financial summary is exempt from certified public accountant and audit corporations
- * Note to proper use of forecast of operating results and other special remarks

Dividends for the fiscal year ending March 31, 2021 have not been determined because it is difficult to forecast operating results, as described similarly in "3.Forecast of Consolidated Operating Results for Fiscal 2020."

* How to view supplementary explanation documents for earnings

Supplementary explanation documents for earnings will be available on both Timely Disclosure network and our website on Thursday, April 30, 2020.

In May 2020, we plan to hold a financial results briefing for institutional investors and analysts in a conference call.

The financial results briefing materials used at the briefing will be posted on both Timely Disclosure network and our website on the date of the briefing.

Consolidated Financial Statements

(1) Consolidated Balance Sheets

	As of	(Unit: million yen
	As 61 March 31, 2019	As of March 31, 2020
ssets		
Current assets		
Cash and deposits	47,920	64,745
Cash segregated as deposits	42,030	51,122
Cash segregated as deposits for customers	41,400	49,300
Cash segregated as deposits for others	630	1,821
Trading products	657,524	422,351
Trading securities and other	654,224	407,261
Derivatives	3,300	15,090
Margin transaction assets	49,406	99,267
Loans on margin transactions	30,929	25,777
Cash collateral pledged for securities borrowing on margin transactions	18,477	73,489
Loans secured by securities	492,858	341,868
Cash collateral pledged for securities borrowed	39,663	31,248
Loans on Gensaki transactions	453,194	310,620
Advances paid	3,412	203
Short-term guarantee deposits	14,927	47,107
Short-term loans receivable	219	2,940
Accrued income	2,820	2,666
Other	12,442	11,296
Allowance for doubtful accounts	(30)	(27)
Total current assets	1,323,532	1,043,541
Non-current assets		
Property, plant and equipment	12,037	12,038
Buildings	4,529	4,231
Equipment	3,738	4,372
Land	3,769	3,434
Intangible assets	5,218	5,370
Goodwill	1,845	1,619
Software	2,456	2,848
Telephone subscription right	36	34
Other	880	867
Investments and other assets	50,288	52,362
Investment securities	42,090	45,047
Long-term guarantee deposits	4,608	4,112
Deferred tax assets	33	252
Net defined benefit asset	2,397	1,783
Other	1,526	1,527
Allowance for doubtful accounts	(366)	(362)
Total non-current assets	67,544	69,772
Total assets	1,391,076	1,113,313

		(Unit: million yen)
	As of	As of
	March 31, 2019	March 31, 2020
Liabilities		
Current liabilities		
Trading products	546,499	341,416
Trading securities and other	540,357	330,161
Derivatives	6,142	11,255
Trade date accrual	15,973	44,102
Margin transaction liabilities	11,655	8,943
Borrowings on margin transactions	9,627	6,876
Cash received for securities lending on margin transactions	2,028	2,067
Loans payable secured by securities	345,299	211,557
Cash received on debt credit transaction of securities	17,788	12,239
Borrowings on Gensaki transactions	327,510	199,318
Deposits received	34,723	46,489
Guarantee deposits received	9,733	13,692
Short-term loans payable	123,967	135,680
Short-term bonds payable	16,000	16,000
Current portion of bonds	24,443	21,101
Income taxes payable	348	695
Provision for bonuses	2,016	1,521
Other	7,065	12,305
Total current liabilities	1,137,726	853,507
Non-current liabilities		
Bonds payable	17,573	13,496
Long-term loans payable	68,129	81,909
Deferred tax liabilities	388	55
Provision for directors' retirement benefits	75	63
Net defined benefit liability	191	181
Other	2,073	3,075
Total non-current liabilities	88,431	98,781
Reserves under special laws		
Reserve for financial products transaction liabilities	618	619
Total reserves under special laws	618	619
Total liabilities	1,226,776	952,908
Net assets	-,,,,,,	
Shareholders' equity		
Capital stock	36,000	36,000
Capital stock Capital surplus	28,961	24,587
Retained earnings	100,540	101,276
Treasury shares	(6,183)	(5,292)
Total shareholders' equity	159,318	156,572
	137,316	130,372
Accumulated other comprehensive income	1.055	(151)
Valuation difference on available-for-sale securities	1,077	(151)
Foreign currency translation adjustment	(405)	(390)
Remeasurements of defined benefit plans	1,500	500
Total accumulated other comprehensive income	2,172	(41)
Share acquisition rights	539	478
Non-controlling interests	2,268	3,395
Total net assets	164,300	160,404
Total liabilities and net assets	1,391,076	1,113,313
- Total national and not assets	1,371,070	1,113,313

(2) Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

		(Unit: million yen)
	Year ended	Year ended
On and in a narrows	March 31, 2019	March 31, 2020
Operating revenue Commission received	20.054	20 172
	28,954	29,172
Commission to consignees	10,729	12,239
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	1,247	702
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	6,951	6,519
Other fees received	10,025	9,710
Net trading income	32,179	29,510
Financial revenue	3,638	3,011
Total operating revenue	64,772	61,694
Financial expenses	2,219	1,926
Net operating revenue	62,553	59,767
Selling, general and administrative expenses		
Trading related expenses	11,951	11,386
Personnel expenses	29,544	27,827
Real estate expenses	7,845	7,583
Office cost	7,994	7,516
Depreciation	2,321	3,226
Taxes and dues	1,273	1,339
Other	2,014	1,711
Total selling, general and administrative expenses	62,945	60,591
Operating loss	(391)	(823)
Non-operating income		_
Dividend income	714	645
Rent income	500	472
Gain on investments in partnership	340	456
Other	157	397
Total non-operating income	1,712	1,971
Non-operating expenses		
Share of loss of entities accounted for using equity method	61	94
Loss on investments in partnership	171	219
Foreign exchange losses	14	46
Other	140	86
Total non-operating expenses	388	446
Ordinary income	932	700

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(Unit:	million	ven)

Extraordinary income March 31, 2019 March 31, 2020 Gain on sales of non-current assets — 159 Gain on sales of shares of subsidiaries and associates 5 — Gain on sales of investment securities 1,519 156 Gain on change in equity — 2,054 Gain on reversal of share acquisition rights 138 166 Total extraordinary income — 16 Extraordinary losses — 16 Loss on sales of non-current assets — 6 Impairment loss 151 1 Loss on sales of investment securities 53 49 Loss on valuation of investment securities 257 121 Extra retirement payments 598 — Provision of reserve for financial products transaction liabilities 6 0 Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-deferred (88) 6 Total income taxes <th></th> <th>Year ended</th> <th colspan="2">Year ended</th>		Year ended	Year ended	
Gain on sales of non-current assets - 159 Gain on sales of shares of subsidiaries and associates 5 - Gain on sales of investment securities 1,519 156 Gain on change in equity - 2,054 Gain on reversal of share acquisition rights 138 166 Total extraordinary income 1,663 2,536 Extraordinary losses - 16 Loss on sales of non-current assets - 16 Impairment loss 151 1 Loss on sales of investment securities 53 49 Loss on valuation of investment securities 257 121 Extra retirement payments 598 - Provision of reserve for financial products transaction liabilities 6 0 Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes-deferred (88) 60 Total income taxes		March 31, 2019	March 31, 2020	
Gain on sales of shares of subsidiaries and associates 5 — Gain on sales of investment securities 1,519 156 Gain on change in equity — 2,054 Gain on reversal of share acquisition rights 138 166 Total extraordinary income 1,663 2,536 Extraordinary losses — 16 Loss on sales of non-current assets — 16 Impairment loss 151 1 Loss on sales of investment securities 53 49 Loss on valuation of investment securities 257 121 Extra retirement payments 598 — Provision of reserve for financial products transaction liabilities 6 0 Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes-deferred (88) 60 Total income taxes 375 287 Profit (loss) attributable to non-control	Extraordinary income			
Gain on sales of investment securities 1,519 156 Gain on change in equity - 2,054 Gain on reversal of share acquisition rights 138 166 Total extraordinary income 1,663 2,536 Extraordinary losses - 16 Impairment loss 151 1 Loss on sales of non-current assets - 16 Impairment loss 151 1 Loss on sales of investment securities 53 49 Loss on valuation of investment securities 257 121 Extra retirement payments 598 - Provision of reserve for financial products transaction liabilities 6 0 Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes-deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762	Gain on sales of non-current assets	_	159	
Gain on change in equity - 2,054 Gain on reversal of share acquisition rights 138 166 Total extraordinary income 1,663 2,536 Extraordinary losses - 16 Loss on sales of non-current assets - 16 Impairment loss 151 1 Loss on sales of investment securities 53 49 Loss on valuation of investment securities 257 121 Extra retirement payments 598 - Provision of reserve for financial products transaction liabilities 6 0 Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes-deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Gain on sales of shares of subsidiaries and associates	5	_	
Gain on reversal of share acquisition rights 138 166 Total extraordinary income 1,663 2,536 Extraordinary losses - 16 Loss on sales of non-current assets - 16 Impairment loss 151 1 Loss on sales of investment securities 53 49 Loss on valuation of investment securities 257 121 Extra retirement payments 598 - Provision of reserve for financial products transaction liabilities 6 0 Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Gain on sales of investment securities	1,519	156	
Total extraordinary income 1,663 2,536 Extraordinary losses ———————————————————————————————————	Gain on change in equity	_	2,054	
Extraordinary losses Loss on sales of non-current assets — 16 Impairment loss 151 1 Loss on sales of investment securities 53 49 Loss on valuation of investment securities 257 121 Extra retirement payments 598 — Provision of reserve for financial products transaction liabilities 6 0 Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Gain on reversal of share acquisition rights	138	166	
Loss on sales of non-current assets - 16 Impairment loss 151 1 Loss on sales of investment securities 53 49 Loss on valuation of investment securities 257 121 Extra retirement payments 598 - Provision of reserve for financial products transaction liabilities 6 0 Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes-deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Total extraordinary income	1,663	2,536	
Impairment loss 151 1 Loss on sales of investment securities 53 49 Loss on valuation of investment securities 257 121 Extra retirement payments 598 — Provision of reserve for financial products transaction liabilities 6 0 Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes-deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Extraordinary losses			
Loss on sales of investment securities 53 49 Loss on valuation of investment securities 257 121 Extra retirement payments 598 — Provision of reserve for financial products transaction liabilities 6 0 Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-deferred (141) (46) Income taxes-deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Loss on sales of non-current assets	_	16	
Loss on valuation of investment securities 257 121 Extra retirement payments 598 — Provision of reserve for financial products transaction liabilities 6 0 Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes-deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Impairment loss	151	1	
Extra retirement payments 598 — Provision of reserve for financial products transaction liabilities 6 0 Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes-deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Loss on sales of investment securities	53	49	
Provision of reserve for financial products transaction liabilities Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes-deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Loss on valuation of investment securities	257	121	
Total extraordinary losses 1,067 188 Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes-deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Extra retirement payments	598	_	
Income before income taxes 1,528 3,049 Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes-deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Provision of reserve for financial products transaction liabilities	6	0	
Income taxes-current 605 273 Income taxes-prior periods (141) (46) Income taxes-deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Total extraordinary losses	1,067	188	
Income taxes-prior periods (141) (46) Income taxes-deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Income before income taxes	1,528	3,049	
Income taxes-deferred (88) 60 Total income taxes 375 287 Profit 1,152 2,762 Profit (loss) attributable to non-controlling interests 72 (0)	Income taxes-current	605	273	
Total income taxes375287Profit1,1522,762Profit (loss) attributable to non-controlling interests72(0)	Income taxes-prior periods	(141)	(46)	
Profit1,1522,762Profit (loss) attributable to non-controlling interests72(0)	Income taxes-deferred	(88)	60	
Profit (loss) attributable to non-controlling interests 72 (0)	Total income taxes	375	287	
()	Profit	1,152	2,762	
Profit attributable to owners of parent 1,079 2,763	Profit (loss) attributable to non-controlling interests	72	(0)	
	Profit attributable to owners of parent	1,079	2,763	

(Unit:	mil	lion	ven)
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		(Cinc. minion jun
	Year ended	Year ended
	March 31, 2019	March 31, 2020
Profit	1,152	2,762
Other comprehensive income		
Valuation difference on available-for-sale securities	(1,389)	(1,190)
Foreign currency translation adjustment	(237)	18
Remeasurements of defined benefit plans	(1,187)	(947)
Share of other comprehensive income of entities accounted for using equity method	(108)	(95)
Total other comprehensive income	(2,924)	(2,214)
Comprehensive income	(1,771)	547
(Comprehensive income attributable to)		
Owners of parent	(1,844)	548
Non-controlling interests	72	(0)

(3) Consolidated Statements of Changes in Equity Year ended March 31, 2019 (Fiscal 2018)

(Unit: million yen)

	Shareholders' equity					
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at the beginning of current period	36,000	28,958	108,761	(6,188)	167,531	
Changes of items during the period						
Dividends from surplus			(9,300)		(9,300)	
Profit attributable to owners of parent			1,079		1,079	
Purchase of treasury shares				(1)	(1)	
Disposal of treasury shares		2		6	9	
Cancellation of treasury shares					_	
Change in ownership interest of parent due to transactions with non-controlling interests					_	
Net changes of items other than shareholders' equity						
Total changes of items during period	_	2	(8,220)	4	(8,213)	
Balance at the end of current period	36,000	28,961	100,540	(6,183)	159,318	

	Accur	nulated other	r comprehensive	income			
	Valuation difference on available-for sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Share acquisition rights	Non- controlling interests	Total net assets
Balance at the beginning of current period	2,519	(168)	2,745	5,097	556	1,664	174,849
Changes of items during the period							
Dividends from surplus							(9,300)
Profit attributable to owners of parent							1,079
Purchase of treasury shares							(1)
Disposal of treasury shares							9
Cancellation of treasury shares							_
Change in ownership interest of parent due to transactions with non-controlling interests							_
Net changes of items other than shareholders' equity	(1,442)	(237)	(1,244)	(2,924)	(16)	604	(2,335)
Total changes of items during period	(1,442)	(237)	(1,244)	(2,924)	(16)	604	(10,549)
Balance at the end of current period	1,077	(405)	1,500	2,172	539	2,268	164,300

Year ended March 31, 2020 (Fiscal 2019)

(Unit: million yen)

	Shareholders' equity					
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at the beginning of current period	36,000	28,961	100,540	(6,183)	159,318	
Changes of items during the period						
Dividends from surplus			(2,026)		(2,026)	
Profit attributable to owners of parent			2,763		2,763	
Purchase of treasury shares				(3,440)	(3,440)	
Disposal of treasury shares		(0)		0	0	
Cancellation of treasury shares		(4,332)		4,332	_	
Change in ownership interest of parent due to transactions with non-controlling interests		(42)			(42)	
Net changes of items other than shareholders' equity						
Total changes of items during period	_	(4,374)	736	891	(2,746)	
Balance at the end of current period	36,000	24,587	101,276	(5,292)	156,572	

						(t. mimon yen)	
	Accur	mulated other	r comprehensive	income				
	Valuation difference on available-for sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Share acquisition rights	Non- controlling interests	Total net assets	
Balance at the beginning of current period	1,077	(405)	1,500	2,172	539	2,268	164,300	
Changes of items during the period								
Dividends from surplus							(2,026)	
Profit attributable to owners of parent							2,763	
Purchase of treasury shares							(3,440)	
Disposal of treasury shares							0	
Cancellation of treasury shares							_	
Change in ownership interest of parent due to transactions with non-controlling interests							(42)	
Net changes of items other than shareholders' equity	(1,228)	15	(1,000)	(2,214)	(61)	1,127	(1,148)	
Total changes of items during period	(1,228)	15	(1,000)	(2,214)	(61)	1,127	(3,895)	
Balance at the end of current period	(151)	(390)	500	(41)	478	3,395	160,404	

(Unit:	mıl	lıon	yen)

	Year ended March 31, 2019	Year ended March 31, 2020	
Cash flows from operating activities		_	
Income before income taxes	1,528	3,049	
Depreciation	2,321	3,226	
Amortization of goodwill	244	252	
Share of (profit) loss of entities accounted for using equity method	61	94	
Increase (decrease) in net defined benefit liability	(641)	(815)	
Increase (decrease) in provision for directors' retirement benefits	11	(11)	
Increase (decrease) in allowance for doubtful accounts	(39)	(7)	
Interest and dividend income	(6,252)	(3,657)	
Interest expenses	2,219	1,926	
Impairment loss	151	1	
Loss (gain) on sales of non-current assets	_	(143)	
Loss (gain) on sale of investment securities	(1,466)	(107)	
Loss (gain) on valuation of investment securities	257	121	
Loss (gain) on change in equity	_	(2,054)	
Gain on reversal of share acquisition rights	(138)	(166)	
Extra retirement payments	598	_	
Decrease (increase) in cash segregated as deposits for customers	3,599	(8,507)	
Decrease (increase) in trading products -assets	(270,026)	235,187	
Increase (decrease) in trading products -liabilities	264,790	(205,083)	
Decrease (increase) in margin transaction assets	7,890	(50,106)	
Increase (decrease) in margin transaction liabilities	(7,757)	(2,711)	
Decrease (increase) in loans secured by securities	(203,740)	150,989	
Increase (decrease) in loans payable secured by securities	147,760	(133,529)	
Increase (decrease) in deposits received	(1,017)	12,368	
Increase (decrease) in guarantee deposits received	(3,061)	4,034	
Decrease (increase) in other assets	(862)	(29,998)	
Increase (decrease) in other liabilities	(7,453)	34,548	
Subtotal	(71,020)	8,899	
Interest and dividend income received	5,377	3,875	
Interest expenses paid	(2,066)	(2,061)	
Income taxes (paid) refund	(5,041)	231	
Net cash provided by (used in) operating activities	(72,750)	10,945	

		(Unit: million yen)	
	Year ended March 31, 2019	Year ended March 31, 2020	
Cash flows from investing activities	,	,	
Purchase of property, plant and equipment	(3,790)	(1,207)	
Proceeds from sales of property, plant and equipment	_	452	
Purchase of intangible assets	(1,124)	(1,381)	
Purchase of investment securities	(2,928)	(14,391)	
Proceeds from sales of investment securities	5,327	12,393	
Purchase of shares of subsidiaries and associates	(5,039)	(45)	
Proceeds from sales of shares of subsidiaries and associates	52	_	
Payments for guarantee deposits	(1,588)	(242)	
Proceeds from collection of guarantee deposits	139	597	
Other, net	(663)	(2,861)	
Net cash provided by (used in) investing activities	(9,615)	(6,686)	
Cash flows from financing activities			
Net increase (decrease) in short-term loans payable	42,144	5,016	
Proceeds from long-term loans payable	10,200	26,600	
Repayments of long-term loans payable	(3,925)	(6,121)	
Proceeds from issuance of short-term bonds	74,000	72,500	
Redemption of short-term bonds	(70,000)	(72,500)	
Proceeds from issuance of bonds	38,724	34,582	
Redemption of bonds	(42,492)	(42,047)	
Proceeds from exercise of stock option	7	_	
Purchase of treasury shares	_	(3,440)	
Net decrease (increase) in treasury shares	(1)	(0)	
Cash dividends paid	(9,299)	(2,016)	
Proceeds from share issuance to non-controlling interests	540	6,324	
Dividends paid to non-controlling interests	(8)	(7)	
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	_	(77)	
Other, net	(194)	(584)	
Net cash provided by (used in) financing activities	39,695	18,227	
Effect of exchange rate changes on cash and cash equivalents	(258)	(11)	
Net increase (decrease) in cash and cash equivalents	(42,929)	22,474	
Cash and cash equivalents at beginning of period	89,204	46,274	
Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation		(5,547)	
Cash and cash equivalents at end of period	46,274	63,201	

Supplementary Information

- (1) Breakdown of Commission Received and Net Trading Income
- ① Commission received

(i) By item (Unit: million yen)

	Year ended Year ended		Year ended Year ended Yr/Yr			Yr
	March 31, 2019	March 31, 2020	Increase (Decrease)	% change		
Commission to consignees	10,729	12,239	1,510	14.1 %		
Stocks	10,211	11,181	970	9.5		
Bonds	40	44	3	9.3		
Beneficiary certificates	477	1,013	536	112.3		
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	1,247	702	(545)	(43.7)		
Stocks	914	193	(720)	(78.8)		
Bonds	333	508	175	52.5		
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	6,951	6,519	(431)	(6.2)		
Beneficiary certificates	6,871	6,496	(374)	(5.5)		
Other fees received	10,025	9,710	(315)	(3.1)		
Beneficiary certificates	4,556	3,997	(559)	(12.3)		
Total	28,954	29,172	218	0.8		

(ii) By product (Unit: million yen)

	Year ended Year ended		Yr/Yr	
	March 31, 2019	March 31, 2020	Increase (Decrease)	% change
Stocks	11,224	11,629	404	3.6 %
Bonds	445	586	141	31.7
Beneficiary certificates	11,906	11,508	(397)	(3.3)
Others	5,377	5,448	70	1.3
Total	28,954	29,172	218	0.8

② Net trading income (Unit: million yen)

	Year ended	Year ended March 31, 2020	Yr/Yr	
March 31,	March 31, 2019		Increase (Decrease)	% change
Stocks	15,401	14,010	(1,390)	(9.0) %
Bonds and Forex	16,778	15,499	(1,278)	(7.6)
Total	32,179	29,510	(2,669)	(8.3)

(Note) The Company has made changes in the presentation method of the financial revenue and the net trading income in the consolidated financial statements for the year ended March 31, 2020. The breakdown of the net trading income for the year ended March 31, 2019 reflects this change.

	Fiscal 2019			(Unit: million yen)		
					Total of	
	1st quarter	2nd quarter	3rd quarter	4th quarter	FY 2019	
	Apr. 1, 2019 -	Jul. 1, 2019 -	Oct. 1, 2019 -	Jan. 1, 2020 -	Apr. 1, 2019 -	
	Jun. 30, 2019	Sep. 30, 2019	Dec. 31, 2019	Mar. 31, 2020	Mar. 31, 2020	
Operating revenues						
Commission received	6,352	6,922	8,609	7,287	29,172	
Commission to consignees	2,371	2,597	4,041	3,229	12,239	
(Stocks)	2,264	2,172	3,784	2,960	11,181	
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	231	201	202	67	702	
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	1,624	1,521	1,870	1,502	6,519	
(Beneficiary certificates)	1,611	1,519	1,864	1,501	6,496	
Other fees received	2,126	2,602	2,494	2,486	9,710	
(Beneficiary certificates)	1,052	1,024	999	921	3,997	
Net trading income	6,564	7,306	8,400	7,239	29,510	
(Stocks)	3,676	4,152	5,247	934	14,010	
(Bonds and Forex)	2,887	3,153	3,153	6,304	15,499	
Financial revenue	565	927	656	862	3,011	
Total operating revenue	13,482	15,156	17,665	15,389	61,694	
Financial expenses	490	452	452	531	1,926	
Net operating revenue	12,992	14,703	17,213	14,858	59,767	
Selling, general and administrative expenses						
Trading related expenses	2,867	2,709	2,955	2,853	11,386	
Personnel expenses	7,412	6,728	6,873	6,814	27,827	
Real estate expenses	2,089	1,814	1,903	1,775	7,583	
Office cost	1,883	2,047	1,879	1,705	7,516	
Depreciation	715	773	801	936	3,226	
Taxes and dues	321	366	293	358	1,339	
Other	586	398	340	386	1,711	
Total selling, general and administrative expenses	15,875	14,837	15,048	14,830	60,591	
Operating income	(2,883)	(134)	2,165	27	(823)	
Non-operating income	401	513	217	837	1,971	
Share of profit of entities accounted for using equity method	_	_	_	_	_	
Other	401	513	217	837	1,971	
Non-operating expenses	184	246	(142)	158	446	
Share of loss of entities accounted for using equity method	137	81	(173)	47	94	
Other	46	164	30	110	352	
Ordinary income	(2,666)	133	2,525	707	700	
Extraordinary income	2,236	69	166	64	2,536	
Extraordinary losses	50	16	98	22	188	
Income before income taxes	(480)	186	2,594	749	3,049	
Income taxes-current	(45)	95	35	142	226	
Income taxes-deferred	(685)	(336)	598	484	60	
Profit	250	428	1,960	122	2,762	
Profit attributable to non-controlling interests	(5)	39	98	(133)	(0)	
Profit attributable to owners of parent	256	388	1,862	256	2,763	