

Tokyo, July 31, 2020

# SHIMIZU CORPORATION

## Consolidated Financial Report [Japanese GAAP]

### For the three months ended June 30, 2020



Shares Listed: First section of the Tokyo Stock Exchange and Nagoya Stock Exchange  
 Stock Code: 1803  
 URL: <https://www.shimz.co.jp/en/>  
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Scheduled date to file quarterly securities report: August 3, 2020  
 Supplementary documents on quarterly financial results: Yes (in Japanese)  
 Holding of financial results presentation: Yes (for analysts and institutional investors)

## 1. Consolidated Financial Highlights

(Yen amounts have been rounded down to the nearest million)

### (1) Consolidated Results of Operations

(Percentage figures are changes from the same period in the previous fiscal year)

	Net Sales (Millions of Yen)		Operating Income (Millions of Yen)		Ordinary Income (Millions of Yen)		Net Income attributable to shareholders of the Corporation (Millions of Yen)	
Three months ended June 30, 2020	314,239	(23.6%)	13,528	(51.3%)	17,557	(42.8%)	8,249	(66.0%)
Three months ended June 30, 2019	411,126	15.1%	27,805	39.8%	30,668	37.4%	24,284	55.1%

	Net Income per share (Yen)	Diluted Net Income per share (Yen)
Three months ended June 30, 2020	10.81	10.81
Three months ended June 30, 2019	30.95	30.95

### (2) Consolidated Financial Position

	Total Assets (Millions of Yen)	Net Assets (Millions of Yen)	Shareholders' Equity attributable to shareholders of the Corporation (Millions of Yen)	Ratio of Shareholders' Equity attributable to shareholders of the Corporation
As of June 30, 2020	1,775,524	738,207	732,530	41.3%
As of March 31, 2020	1,904,934	736,412	730,479	38.3%

## 2. Dividends

	End of 1Q (Yen)	End of 2Q (Yen)	End of 3Q (Yen)	Year-End (Yen)	Total (Yen)
Year ended March 31, 2020	—	18.00	—	20.00	38.00
Year ending March 31, 2021	—				
Year ending March 31, 2021(Forecast)		12.00	—	12.00	24.00

(Note) Revision of the forecasts of cash dividends since the latest announcement: Yes

For further details, please refer to "Announcement of Operating Results Forecast and Dividends Forecast" announced on July 31, 2020.

End of 2Q dividend of 18.00Yen for Year ended March 31, 2020 includes a special dividend of 8.00Yen.

Year-End dividend of 20.00Yen for Year ended March 31, 2020 includes a special dividend of 10.00Yen.

End of 2Q dividend and Year-End dividend of 12.00Yen for Year ending March 31, 2021 (forecast) each includes a special dividend of 2.00Yen.

## 3. Forecast of Consolidated Results of Operations for the Fiscal Year Ending March 2021 (From April 1, 2020 to March 31, 2021)

(Percentage figures are changes from the same period in the previous fiscal year)

	Net Sales (Millions of Yen)		Operating Income (Millions of Yen)		Ordinary Income (Millions of Yen)		Net Income attributable to shareholders of the Corporation (Millions of Yen)		Net Income per share (Yen)
Year ending March 31, 2021	1,485,000	(12.6%)	82,500	(38.4%)	84,000	(39.1%)	61,000	(38.4%)	79.96

(Note) Revision of the forecasts of consolidated results since the latest announcement: Yes

For further details, please refer to "Announcement of Operating Results Forecast and Dividends Forecast" announced on July 31, 2020.

## Explanatory Notes

(1) Changes in major subsidiaries during the period : None

(2) Adoption of accounting methods specific to the preparation of quarterly consolidated financial statements : Yes

(3) Changes in accounting policies and in accounting estimates, and restatements

① Changes in accounting policies due to amendment of accounting standards : None

② Changes in accounting policies other than ① above : None

③ Changes in accounting estimates : None

④ Restatements : None

(4) Number of shares issued (Common stock)

① Number of issued shares at the end of the period (including treasury stock)

First Quarter of FY2020 ended June 30, 2020	788,514,613	FY2019 ended March 31, 2020	788,514,613
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② Number of treasury stocks at the end of the period

First Quarter of FY2020 ended June 30, 2020	25,658,514	FY2019 ended March 31, 2020	25,658,204
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③ Average number of shares issued during the period

First Quarter of FY2020 ended June 30, 2020	762,856,255	First Quarter of FY2019 ended June 30, 2019	784,549,865
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**This report is not subject to quarterly review procedures by certified public accountants or audit firms.**

### Explanation regarding appropriate use of forecasts, and other specific comments

The forecast figures are based on the information that the Company is able to obtain at the present point. However, actual results may be different due to various factors, including, but not limited to, changes in the future economic conditions.

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## PERFORMANCE RESULTS

### (1) Consolidated

(Billions of Yen)

	Current First Quarter 〔From:Apr 1, 2020〕 〔To :Jun 30, 2020〕		Previous First Quarter 〔From:Apr 1, 2019〕 〔To :Jun 30, 2019〕		Increase (Decrease) Rate(%)		Forecast 〔From:Apr 1, 2020〕 〔To :Mar 31, 2021〕		Progress (%)
	Construction Contracts	271.5		344.4		(72.8)	(21.2)	1,320.0	20.6
Gross Profit	9.3% 25.2		10.7% 36.8		(11.6)	(31.6)	11.2% 148.0	17.0	
Real Estate and Other	42.6		66.6		(24.0)	(36.0)	165.0	25.9	
Gross Profit	18.4% 7.8		17.4% 11.6		(3.7)	(32.3)	14.8% 24.5	32.1	
<b>Net Sales</b>	<b>314.2</b>		<b>411.1</b>		<b>(96.8)</b>	<b>(23.6)</b>	<b>1,485.0</b>	<b>21.2</b>	
Gross Profit	10.5% 33.0		11.8% 48.4		(15.3)	(31.8)	11.6% 172.5	19.2	
S, G & A Expenses	19.5		20.6		(1.1)	(5.4)	90.0	21.7	
<b>Operating Income</b>	<b>4.3% 13.5</b>		<b>6.8% 27.8</b>		<b>(14.2)</b>	<b>(51.3)</b>	<b>5.6% 82.5</b>	<b>16.4</b>	
Net Financial Revenue	2.1		2.5		(0.4)	(16.5)	1.0	—	
Others	1.8		0.3		1.5	524.8	0.5	—	
<b>Ordinary Income</b>	<b>5.6% 17.5</b>		<b>7.5% 30.6</b>		<b>(13.1)</b>	<b>(42.8)</b>	<b>5.7% 84.0</b>	<b>20.9</b>	
Special Gains (Losses)	(4.3)		6.3		(10.6)	—	5.0	—	
Income Before Taxes	13.2		37.0		(23.7)	(64.2)	89.0	14.9	
Income Taxes	5.0		12.9		(7.9)	(61.3)	28.0	—	
Net Income Attributable to Non-Controlling Interests	(0.0)		(0.1)		0.1	—	0.0	—	
<b>Net Income Attributable to Shareholders of the Corporation</b>	<b>2.6% 8.2</b>		<b>5.9% 24.2</b>		<b>(16.0)</b>	<b>(66.0)</b>	<b>4.1% 61.0</b>	<b>13.5</b>	

(Consolidated)	Current First Quarter 〔 Jun 30, 2020 〕	Previous Fiscal Year 〔 Mar 31, 2020 〕	Increase(Decrease) Rate(%)	
Interest-bearing Debt 〔Nonrecourse Borrowings and Bonds〕	415.8 〔 75.4 〕	441.3 〔 78.1 〕	(25.4) 〔 (2.6) 〕	(5.8) 〔 (3.4) 〕

### (2) Nonconsolidated

(Billions of Yen)

	Current First Quarter 〔From:Apr 1, 2020〕 〔To :Jun 30, 2020〕		Previous First Quarter 〔From:Apr 1, 2019〕 〔To :Jun 30, 2019〕		Increase (Decrease) Rate(%)		Forecast 〔From:Apr 1, 2020〕 〔To :Mar 31, 2021〕		Progress (%)
	Construction Contracts	245.3		312.2		(66.8)	(21.4)	1,200.0	20.4
[Architectural Construction]	[ 194.0 ]		[ 237.4 ]		[ (43.3) ]	[ (18.3) ]	[ 955.0 ]	[ 20.3 ]	
[Civil Engineering]	[ 51.2 ]		[ 74.7 ]		[ (23.4) ]	[ (31.4) ]	[ 245.0 ]	[ 20.9 ]	
Gross Profit	9.2% 22.6		10.6% 33.0		(10.3)	(31.3)	10.6% 127.0	17.9	
[Architectural Construction]	[ 8.1% 15.8 ]		[ 9.1% 21.6 ]		[ (5.7) ]	[ (26.8) ]	[ 9.7% 93.0 ]	[ 17.0 ]	
[Civil Engineering]	[ 13.4% 6.8 ]		[ 15.3% 11.3 ]		[ (4.5) ]	[ (39.8) ]	[ 13.9% 34.0 ]	[ 20.2 ]	
Real Estate and Other	18.2		17.9		0.3	1.7	75.0	24.3	
Gross Profit	25.8% 4.7		36.6% 6.5		(1.8)	(28.4)	21.3% 16.0	29.4	
<b>Net Sales</b>	<b>263.6</b>		<b>330.1</b>		<b>(66.5)</b>	<b>(20.1)</b>	<b>1,275.0</b>	<b>20.7</b>	
Gross Profit	10.4% 27.3		12.0% 39.5		(12.2)	(30.8)	11.2% 143.0	19.1	
S, G & A Expenses	15.5		16.3		(0.7)	(4.8)	72.0	21.6	
<b>Operating Income</b>	<b>4.5% 11.8</b>		<b>7.0% 23.2</b>		<b>(11.4)</b>	<b>(49.1)</b>	<b>5.6% 71.0</b>	<b>16.7</b>	
Net Financial Revenue	5.5		6.4		(0.8)	(13.8)	5.5	—	
Others	1.4		(0.3)		1.7	—	0.0	—	
<b>Ordinary Income</b>	<b>7.1% 18.8</b>		<b>8.9% 29.3</b>		<b>(10.5)</b>	<b>(36.0)</b>	<b>6.0% 76.5</b>	<b>24.6</b>	
Special Gains (Losses)	(4.2)		6.3		(10.6)	—	5.0	—	
Income Before Taxes	14.5		35.7		(21.2)	(59.3)	81.5	17.8	
Income Taxes	4.3		11.3		(7.0)	(61.9)	24.0	—	
<b>Net Income</b>	<b>3.9% 10.2</b>		<b>7.4% 24.4</b>		<b>(14.1)</b>	<b>(58.1)</b>	<b>4.5% 57.5</b>	<b>17.8</b>	

(Nonconsolidated)	Current First Quarter 〔 Jun 30, 2020 〕	Previous Fiscal Year 〔 Mar 31, 2020 〕	Increase(Decrease) Rate(%)	
Interest-bearing Debt	304.4	326.8	(22.3)	(6.9)

## PERFORMANCE FORECASTS

(1) Consolidated

(Billions of Yen)

	Current Fiscal Year Forecast		Previous Fiscal Year Result		Increase (Decrease)	
	〔 From:Apr 1, 2020 To :Mar 31, 2021 〕		〔 From:Apr 1, 2019 To :Mar 31, 2020 〕		Rate(%)	
Construction Contracts		1,320.0		1,517.8	(197.8)	(13.0)
Gross Profit	11.2%	148.0	13.1%	198.7	(50.7)	(25.5)
Real Estate and Other		165.0		180.4	(15.4)	(8.5)
Gross Profit	14.8%	24.5	14.9%	26.9	(2.4)	(8.9)
<b>Net Sales</b>		<b>1,485.0</b>		<b>1,698.2</b>	<b>(213.2)</b>	<b>(12.6)</b>
Gross Profit	11.6%	172.5	13.3%	225.6	(53.1)	(23.6)
S, G & A Expenses		90.0		91.7	(1.7)	(1.9)
<b>Operating Income</b>	5.6%	<b>82.5</b>	7.9%	<b>133.8</b>	<b>(51.3)</b>	<b>(38.4)</b>
Net Financial Revenue		1.0		5.2	(4.2)	(81.0)
Others		0.5		(1.1)	1.6	—
<b>Ordinary Income</b>	5.7%	<b>84.0</b>	8.1%	<b>137.9</b>	<b>(53.9)</b>	<b>(39.1)</b>
Special Gains (Losses)		5.0		3.3	1.6	48.6
Income Before Taxes		89.0		141.3	(52.3)	(37.0)
Income Taxes		28.0		42.2	(14.2)	(33.7)
Net Income Attributable to Non-Controlling Interests		0.0		0.1	(0.1)	(100.0)
<b>Net Income Attributable to Shareholders of the Corporation</b>	4.1%	<b>61.0</b>	5.8%	<b>98.9</b>	<b>(37.9)</b>	<b>(38.4)</b>
<b>Interest-bearing Debt</b>		<b>Less than 530.0</b>		<b>441.3</b>	<b>88.6</b>	<b>20.1</b>

(2) Nonconsolidated

(Billions of Yen)

	Current Fiscal Year Forecast		Previous Fiscal Year Result		Increase (Decrease)	
	〔 From:Apr 1, 2020 To :Mar 31, 2021 〕		〔 From:Apr 1, 2019 To :Mar 31, 2020 〕		Rate(%)	
Construction Contracts		1,200.0		1,356.7	(156.7)	(11.6)
[Architectural Construction]		[ 955.0 ]		[ 1,073.4 ]	[ (118.4) ]	[ (11.0) ]
[Civil Engineering]		[ 245.0 ]		[ 283.2 ]	[ (38.2) ]	[ (13.5) ]
Gross Profit	10.6%	127.0	13.0%	176.1	(49.1)	(27.9)
[Architectural Construction]	9.7%	[ 93.0 ]	11.4%	[ 122.4 ]	[ (29.4) ]	[ (24.0) ]
[Civil Engineering]	13.9%	[ 34.0 ]	19.0%	[ 53.7 ]	[ (19.7) ]	[ (36.7) ]
Real Estate and Other		75.0		60.8	14.1	23.2
Gross Profit	21.3%	16.0	21.5%	13.0	2.9	22.2
<b>Net Sales</b>		<b>1,275.0</b>		<b>1,417.6</b>	<b>(142.6)</b>	<b>(10.1)</b>
Gross Profit	11.2%	143.0	13.4%	189.2	(46.2)	(24.4)
S, G & A Expenses		72.0		73.9	(1.9)	(2.7)
<b>Operating Income</b>	5.6%	<b>71.0</b>	8.1%	<b>115.2</b>	<b>(44.2)</b>	<b>(38.4)</b>
Net Financial Revenue		5.5		9.4	(3.9)	(41.6)
Others		0.0		(2.0)	2.0	—
<b>Ordinary Income</b>	6.0%	<b>76.5</b>	8.7%	<b>122.6</b>	<b>(46.1)</b>	<b>(37.6)</b>
Special Gains (Losses)		5.0		3.3	1.6	50.4
Income Before Taxes		81.5		126.0	(44.5)	(35.3)
Income Taxes		24.0		36.6	(12.6)	(34.5)
<b>Net Income</b>	4.5%	<b>57.5</b>	6.3%	<b>89.3</b>	<b>(31.8)</b>	<b>(35.7)</b>
<b>Interest-bearing Debt</b>		<b>Less than 390.0</b>		<b>326.8</b>	<b>63.1</b>	<b>19.3</b>

## BREAKDOWN OF SALES AND GROSS PROFIT (NONCONSOLIDATED)

### (1) Performance Results

(Billions of Yen)

	Current First Quarter Result 〔 From:Apr 1, 2020 To :Jun 30, 2020 〕			Previous First Quarter Result 〔 From:Apr 1, 2019 To :Jun 30, 2019 〕			Increase (Decrease)				
	Sales	Gross Profit		Sales	Gross Profit		Sales		Gross Profit		
		Profit Rate (%)			Profit Rate (%)		Rate (%)		Rate (%)		
Construction business											
Architectural Construction											
Domestic	187.5	9.5%	17.7	228.6	9.4%	21.4	(41.1)	(18.0%)	(3.7)	(17.4%)	
Overseas	6.5	(29.2)	(1.9)	8.8	1.7	0.1	(2.2)	(25.7)	(2.0)	—	
Sub total	194.0	8.1	15.8	237.4	9.1	21.6	(43.3)	(18.3)	(5.7)	(26.8)	
Civil Engineering											
Domestic	45.9	14.4	6.6	68.3	15.7	10.7	(22.3)	(32.7)	(4.1)	(38.3)	
Overseas	5.3	4.1	0.2	6.3	10.0	0.6	(1.0)	(16.8)	(0.4)	(66.0)	
Sub total	51.2	13.4	6.8	74.7	15.3	11.3	(23.4)	(31.4)	(4.5)	(39.8)	
Domestic	233.5	10.4	24.3	296.9	10.9	32.2	(63.4)	(21.4)	(7.8)	(24.4)	
Overseas	11.8	(14.3)	(1.7)	15.2	5.1	0.7	(3.3)	(22.0)	(2.4)	—	
Total	245.3	9.2	22.6	312.2	10.6	33.0	(66.8)	(21.4)	(10.3)	(31.3)	
Real Estate and Other	18.2	25.8	4.7	17.9	36.6	6.5	0.3	1.7	(1.8)	(28.4)	
Grand Total	263.6	10.4	27.3	330.1	12.0	39.5	(66.5)	(20.1)	(12.2)	(30.8)	

### (2) Performance Forecasts

(Billions of Yen)

	Current Fiscal Year Forecast 〔 From:Apr 1, 2020 To :Mar 31, 2021 〕			Previous Fiscal Year Result 〔 From:Apr 1, 2019 To :Mar 31, 2020 〕			Increase (Decrease)				
	Sales	Gross Profit		Sales	Gross Profit		Sales		Gross Profit		
		Profit Rate (%)			Profit Rate (%)		Rate (%)		Rate (%)		
Construction business											
Architectural Construction											
Domestic	920.0	10.8%	99.0	1,022.4	12.0%	122.9	(102.4)	(10.0%)	(23.9)	(19.5%)	
Overseas	35.0	(17.1)	(6.0)	50.9	(1.1)	(0.5)	(15.9)	(31.4)	(5.4)	—	
Sub total	955.0	9.7	93.0	1,073.4	11.4	122.4	(118.4)	(11.0)	(29.4)	(24.0)	
Civil Engineering											
Domestic	230.0	14.8	34.0	262.3	19.0	49.7	(32.3)	(12.3)	(15.7)	(31.6)	
Overseas	15.0	0.0	0.0	20.9	19.2	4.0	(5.9)	(28.4)	(4.0)	(100.0)	
Sub total	245.0	13.9	34.0	283.2	19.0	53.7	(38.2)	(13.5)	(19.7)	(36.7)	
Domestic	1,150.0	11.6	133.0	1,284.7	13.4	172.6	(134.7)	(10.5)	(39.6)	(23.0)	
Overseas	50.0	(12.0)	(6.0)	71.9	4.8	3.4	(21.9)	(30.5)	(9.4)	—	
Total	1,200.0	10.6	127.0	1,356.7	13.0	176.1	(156.7)	(11.6)	(49.1)	(27.9)	
Real Estate and Other	75.0	21.3	16.0	60.8	21.5	13.0	14.1	23.2	2.9	22.2	
Grand Total	1,275.0	11.2	143.0	1,417.6	13.4	189.2	(142.6)	(10.1)	(46.2)	(24.4)	

## CONSOLIDATED BALANCE SHEETS

(Millions of Yen)

	Current First Quarter [Jun 30, 2020]	Previous Fiscal Year [Mar 31, 2020]	Increase (Decrease)
<b>(ASSETS)</b>			
<b>Current Assets:</b>			
Cash	162,992	351,722	(188,729)
Notes and accounts receivable-trade	374,665	546,148	(171,483)
Marketable securities (*)	196,020	1,020	195,000
Real estate for sale	2,862	2,836	26
Costs on uncompleted construction contracts	85,421	77,949	7,471
Costs on uncompleted real estate development projects	6,986	16,472	(9,486)
PFI projects and other inventories	46,852	47,883	(1,030)
Other current assets	107,923	102,651	5,271
Less: Allowance for doubtful accounts	(651)	(775)	123
<b>Total current assets</b>	<b>983,072</b>	<b>1,145,908</b>	<b>(162,836)</b>
<b>Non-Current Assets:</b>			
<b>Tangible fixed assets:</b>			
Buildings and structures	148,211	149,310	(1,099)
Machinery, vehicles, tools, furniture and fixtures	19,429	20,011	(582)
Land	219,216	207,472	11,744
Construction in progress	39,827	31,645	8,181
<b>Total tangible fixed assets</b>	<b>426,684</b>	<b>408,440</b>	<b>18,244</b>
Intangible fixed assets	13,979	12,091	1,888
<b>Investments and other assets:</b>			
Investment securities	333,247	319,598	13,649
Other investments	20,494	20,852	(357)
Less: Allowance for doubtful accounts	(1,954)	(1,957)	3
<b>Total investments and other assets</b>	<b>351,787</b>	<b>338,493</b>	<b>13,294</b>
<b>Total non-current assets</b>	<b>792,452</b>	<b>759,025</b>	<b>33,427</b>
<b>Total assets</b>	<b>1,775,524</b>	<b>1,904,934</b>	<b>(129,409)</b>

(\*) Marketable securities includes following amounts of negotiable certificate of deposits.

As of Jun 30, 2020: 196,000 million yen

As of Mar 31, 2020: 1,000 million yen

(Millions of Yen)

	Current First Quarter [Jun 30, 2020]	Previous Fiscal Year [Mar 31, 2020]	Increase (Decrease)
<b>(LIABILITIES)</b>			
Current Liabilities:			
Notes and accounts payable-trade	253,786	319,164	(65,378)
Short-term borrowings	145,593	112,774	32,818
Current portion of non-recourse borrowings	6,965	6,957	8
Commercial papers	—	80,000	(80,000)
Current portion of bonds payable	10,000	10,000	—
Current portion of convertible bond-type bonds with subscription rights to shares	30,008	30,016	(7)
Current portion of non-recourse bonds payable	2,865	2,764	100
Advances received on uncompleted construction contracts	105,413	101,390	4,022
Warranty reserve	3,731	3,932	(200)
Reserve for expected losses on construction contracts in process	5,141	6,071	(930)
Reserve for directors' bonuses	—	289	(289)
Reserve for loss on anti-monopoly act	1,820	1,820	—
Other current liabilities	148,766	196,372	(47,605)
<b>Total current liabilities</b>	<b>714,091</b>	<b>871,553</b>	<b>(157,461)</b>
Non-Current Liabilities:			
Bonds payable	85,000	60,000	25,000
Non-recourse bonds payable	22,918	23,235	(316)
Long-term borrowings	69,812	70,360	(547)
Non-recourse borrowings	42,718	45,207	(2,488)
Net defined benefit liability	57,470	57,293	176
Other non-current liabilities	45,305	40,872	4,433
<b>Total non-current liabilities</b>	<b>323,225</b>	<b>296,968</b>	<b>26,257</b>
<b>Total liabilities</b>	<b>1,037,317</b>	<b>1,168,521</b>	<b>(131,204)</b>
<b>(NET ASSETS)</b>			
Shareholders' Equity:			
Common stock, no par value	74,365	74,365	—
Additional paid-in capital	43,116	43,116	—
Retained earnings	503,838	510,873	(7,034)
[Contingent Reserve]	[355,600]	[295,200]	[60,400]
Less: Treasury stock, at cost	(21,613)	(21,613)	(0)
<b>Total shareholders' equity</b>	<b>599,706</b>	<b>606,741</b>	<b>(7,035)</b>
Accumulated Other Comprehensive Income:			
Net unrealized gain (loss) on other securities, net of taxes	114,974	104,898	10,076
Deferred gain (loss) on hedging, net of taxes	(2)	(169)	166
Revaluation reserve for land, net of taxes	25,864	25,864	—
Foreign currency translation adjustments	(3,419)	(1,985)	(1,434)
Remeasurements of defined benefit plans	(4,593)	(4,870)	277
<b>Total accumulated other comprehensive income</b>	<b>132,824</b>	<b>123,737</b>	<b>9,086</b>
Non-controlling Interests	5,676	5,932	(256)
<b>Total net assets</b>	<b>738,207</b>	<b>736,412</b>	<b>1,794</b>
<b>Total liabilities and net assets</b>	<b>1,775,524</b>	<b>1,904,934</b>	<b>(129,409)</b>

(Reference)

Interest-bearing debt	415,882	441,315	(25,432)
[Nonrecourse borrowings and bonds]	[75,468]	[78,164]	[(2,696)]

# CONSOLIDATED STATEMENTS OF INCOME

(Millions of Yen)

	Current First Quarter 〔 From:Apr 1, 2020 To :Jun 30, 2020 〕		Previous First Quarter 〔 From:Apr 1, 2019 To :Jun 30, 2019 〕		Increase (Decrease)
Net Sales:					
Construction contracts		271,585		344,441	(72,856)
Real estate development and other		42,654		66,684	(24,030)
<b>Total net sales</b>		<b>314,239</b>		<b>411,126</b>	<b>(96,886)</b>
Cost of Sales:					
Construction contracts		246,362		307,578	(61,215)
Real estate development and other		34,790		55,062	(20,271)
<b>Total cost of sales</b>		<b>281,153</b>		<b>362,640</b>	<b>(81,487)</b>
Gross profit:					
Construction contracts	[9.3%]	25,222	[10.7%]	36,863	(11,640)
Real estate development and other	[18.4%]	7,864	[17.4%]	11,622	(3,758)
<b>Total gross profit</b>	10.5%	<b>33,086</b>	11.8%	<b>48,485</b>	<b>(15,399)</b>
Selling, General and Administrative Expenses		19,557		20,680	(1,122)
<b>Operating income</b>	4.3%	<b>13,528</b>	6.8%	<b>27,805</b>	<b>(14,276)</b>
Non-Operating Income:					
Interest income		313		273	39
Dividend income		2,540		2,818	(278)
Foreign exchange gain		1,516		—	1,516
Other non-operating income		702		835	(132)
<b>Total non-operating income</b>		<b>5,072</b>		<b>3,927</b>	<b>1,144</b>
Non-Operating Expenses:					
Interest expenses		716		531	184
Foreign exchange loss		—		317	(317)
Other non-operating expenses		328		215	113
<b>Total non-operating expenses</b>		<b>1,044</b>		<b>1,064</b>	<b>(20)</b>
<b>Ordinary income</b>	5.6%	<b>17,557</b>	7.5%	<b>30,668</b>	<b>(13,111)</b>
Special Gains:					
Gain on sales of fixed assets		26		29	(3)
Gain on sales of investment securities		110		6,901	(6,791)
<b>Total special gains</b>		<b>137</b>		<b>6,931</b>	<b>(6,794)</b>
Special Losses:					
Loss on sales of fixed assets		5		—	5
Loss on sales of investment securities		1		—	1
Loss on devaluation of investment securities		481		561	(80)
Loss related to infectious diseases		3,954		—	3,954
<b>Total special losses</b>		<b>4,442</b>		<b>561</b>	<b>3,880</b>
Income before income taxes		13,251		37,038	(23,786)
Income taxes		5,007		12,942	(7,934)
Net income		8,244		24,095	(15,851)
Loss attributable to non-controlling interests		(4)		(189)	184
<b>Net income attributable to shareholders of the Corporation</b>	2.6%	<b>8,249</b>	5.9%	<b>24,284</b>	<b>(16,035)</b>

(Reference)

Interest and dividend income	2,853	3,092	(239)
Interest expenses	716	531	184
Net financial revenue	2,137	2,560	(423)

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Millions of Yen)

	Current First Quarter 〔 From:Apr 1, 2020 To :Jun 30, 2020 〕	Previous First Quarter 〔 From:Apr 1, 2019 To :Jun 30, 2019 〕	Increase (Decrease)
Net income	8,244	24,095	(15,851)
Other comprehensive income:			
Net unrealized gain (loss) on other securities, net of taxes	10,053	(17,439)	27,493
Deferred gain (loss) on hedging, net of taxes	166	(36)	202
Foreign currency translation adjustment	(1,797)	176	(1,973)
Remeasurements of defined benefit plans	273	198	75
Share of other comprehensive income of associates accounted for using equity method	120	26	94
Total other comprehensive income	8,818	(17,074)	25,893
<b>Comprehensive income</b>	<b>17,062</b>	<b>7,020</b>	<b>10,041</b>
Comprehensive income attributable to:			
Shareholders of the Corporation	17,335	7,153	10,181
Non-controlling interests	(272)	(132)	(140)

## NONCONSOLIDATED BALANCE SHEETS

(Millions of Yen)

	Current First Quarter [Jun 30, 2020]	Previous Fiscal Year [Mar 31, 2020]	Increase (Decrease)
<b>(ASSETS)</b>			
Current Assets:			
Cash	100,163	269,962	(169,798)
Notes receivable and accounts receivable from completed construction contracts	344,900	503,830	(158,929)
Marketable securities (*)	196,000	1,000	195,000
Real estate for sale	0	0	(0)
Costs on uncompleted construction contracts	79,818	73,805	6,012
Costs on uncompleted real estate development projects	695	5,885	(5,190)
Other current assets	102,221	96,479	5,742
Less: Allowance for doubtful accounts	(596)	(713)	117
<b>Total current assets</b>	<b>823,203</b>	<b>950,249</b>	<b>(127,045)</b>
Non-Current Assets:			
Tangible fixed assets:			
Buildings and structures	122,866	123,343	(476)
Machinery, vehicles, tools, furniture and fixtures	8,990	8,885	105
Land	164,018	152,820	11,198
Construction in progress	29,793	23,199	6,594
<b>Total tangible fixed assets</b>	<b>325,669</b>	<b>308,248</b>	<b>17,420</b>
Intangible fixed assets	8,578	6,567	2,010
Investments and other assets:			
Investment securities	341,073	327,528	13,545
Other investments	13,387	13,910	(523)
Less: Allowance for doubtful accounts	(2,075)	(2,075)	0
<b>Total investments and other assets</b>	<b>352,385</b>	<b>339,362</b>	<b>13,022</b>
<b>Total non-current assets</b>	<b>686,633</b>	<b>654,179</b>	<b>32,453</b>
<b>Total assets</b>	<b>1,509,837</b>	<b>1,604,429</b>	<b>(94,592)</b>

(\*) Marketable securities includes following amounts of negotiable certificate of deposits.

As of Jun 30, 2020: 196,000 million yen

As of Mar 31, 2020: 1,000 million yen

(Millions of Yen)

	Current First Quarter [Jun 30, 2020]	Previous Fiscal Year [Mar 31, 2020]	Increase (Decrease)
<b>(LIABILITIES)</b>			
Current Liabilities:			
Notes payable and accounts payable for construction contracts	218,201	269,070	(50,869)
Short-term borrowings	126,259	93,373	32,885
Commercial papers	—	80,000	(80,000)
Current portion of bonds payable	10,000	10,000	—
Current portion of convertible bond-type bonds with subscription rights to shares	30,008	30,016	(7)
Advances received on uncompleted construction contracts	96,266	90,943	5,322
Warranty reserve	3,619	3,806	(187)
Reserve for expected losses on construction contracts in process	4,868	5,729	(861)
Reserve for directors' bonuses	—	289	(289)
Reserve for loss on anti-monopoly act	1,820	1,820	—
Other current liabilities	168,307	202,690	(34,382)
<b>Total current liabilities</b>	<b>659,350</b>	<b>787,738</b>	<b>(128,388)</b>
Non-Current Liabilities:			
Bonds payable	85,000	60,000	25,000
Long-term borrowings	53,169	53,436	(267)
Reserve for employees' retirement benefits	44,716	44,476	240
Other non-current liabilities	42,798	38,634	4,163
<b>Total non-current liabilities</b>	<b>225,684</b>	<b>196,547</b>	<b>29,136</b>
<b>Total liabilities</b>	<b>885,034</b>	<b>984,286</b>	<b>(99,251)</b>
<b>(NET ASSETS)</b>			
Shareholders' Equity:			
Common stock, no par value	74,365	74,365	—
Additional paid-in capital	43,144	43,144	—
Retained earnings	389,257	394,316	(5,059)
[Contingent Reserve]	[355,600]	[295,200]	[60,400]
Less: Treasury stock, at cost	(21,191)	(21,191)	(0)
<b>Total shareholders' equity</b>	<b>485,576</b>	<b>490,635</b>	<b>(5,059)</b>
Valuation and Translation Adjustments:			
Net unrealized gain (loss) on other securities, net of taxes	113,364	103,811	9,552
Deferred gain (loss) on hedging, net of taxes	(2)	(168)	166
Revaluation reserve for land, net of taxes	25,864	25,864	—
<b>Total valuation and translation adjustments</b>	<b>139,226</b>	<b>129,507</b>	<b>9,719</b>
<b>Total net assets</b>	<b>624,802</b>	<b>620,143</b>	<b>4,659</b>
<b>Total liabilities and net assets</b>	<b>1,509,837</b>	<b>1,604,429</b>	<b>(94,592)</b>

(Reference)

Interest-bearing debt	304,437	326,826	(22,388)
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## NONCONSOLIDATED STATEMENTS OF INCOME

(Millions of Yen)

	Current First Quarter 〔 From:Apr 1, 2020 To :Jun 30, 2020 〕		Previous First Quarter 〔 From:Apr 1, 2019 To :Jun 30, 2019 〕		Increase (Decrease)
Net Sales:					
Construction contracts		245,379		312,209	(66,830)
Real estate development and other		18,250		17,940	309
<b>Total net sales</b>		<b>263,629</b>		<b>330,150</b>	<b>(66,520)</b>
Cost of Sales:					
Construction contracts		222,705		279,199	(56,493)
Real estate development and other		13,546		11,366	2,179
<b>Total cost of sales</b>		<b>236,251</b>		<b>290,565</b>	<b>(54,314)</b>
Gross profit:					
Construction contracts	[9.2%]	22,673	[10.6%]	33,010	(10,336)
Real estate development and other	[25.8%]	4,704	[36.6%]	6,573	(1,869)
<b>Total gross profit</b>	10.4%	<b>27,377</b>	12.0%	<b>39,584</b>	<b>(12,206)</b>
Selling, General and Administrative Expenses		15,551		16,343	(792)
<b>Operating income</b>	4.5%	<b>11,826</b>	7.0%	<b>23,240</b>	<b>(11,414)</b>
Non-Operating Income:					
Interest income		139		107	31
Dividend income		5,838		6,733	(895)
Foreign exchange gain		1,426		—	1,426
Other non-operating income		297		200	96
<b>Total non-operating income</b>		<b>7,701</b>		<b>7,041</b>	<b>659</b>
Non-Operating Expenses:					
Interest expenses		407		380	26
Foreign exchange loss		—		322	(322)
Other non-operating expenses		304		202	102
<b>Total non-operating expenses</b>		<b>711</b>		<b>904</b>	<b>(193)</b>
<b>Ordinary income</b>	7.1%	<b>18,815</b>	8.9%	<b>29,377</b>	<b>(10,561)</b>
Special Gains:					
Gain on sales of fixed assets		—		29	(29)
Gain on sales of investment securities		105		6,901	(6,796)
<b>Total special gains</b>		<b>105</b>		<b>6,931</b>	<b>(6,826)</b>
Special Losses:					
Loss on sales of investment securities		1		—	1
Loss on devaluation of investment securities		481		561	(80)
Loss related to infectious diseases		3,898		—	3,898
<b>Total special losses</b>		<b>4,380</b>		<b>561</b>	<b>3,818</b>
Income before income taxes		14,540		35,747	(21,206)
Provision for income taxes		4,316		11,335	(7,019)
<b>Net income</b>	3.9%	<b>10,224</b>	7.4%	<b>24,412</b>	<b>(14,187)</b>

(Reference)

Interest and dividend income	5,977	6,841	(863)
Interest expenses	407	380	26
<b>Net financial revenue</b>	<b>5,569</b>	<b>6,460</b>	<b>(890)</b>

## BREAKDOWN OF ORDERS (NONCONSOLIDATED)

(Millions of Yen)

	Current First Quarter Result 〔 From:Apr 1, 2020 To :Jun 30, 2020 〕		Previous First Quarter Result 〔 From:Apr 1, 2019 To :Jun 30, 2019 〕		Increase (Decrease)		Current Fiscal Year Forecast 〔From:Apr 1, 2020〕 〔To :Mar 31, 2021〕	Progress (%)
		Proportion (%)		Proportion (%)		Rate (%)		
Construction business (orders)								
Architectural Construction								
Domestic	127,375	71.8	143,110	84.1	(15,734)	(11.0)	840,000	15.2
Overseas	7,537	4.3	(190)	(0.1)	7,727	—	15,000	50.3
Sub total	134,913	76.1	142,919	84.0	(8,006)	(5.6)	855,000	15.8
Civil Engineering								
Domestic	37,910	21.4	24,321	14.3	13,588	55.9	220,000	17.2
Overseas	4,451	2.5	2,840	1.7	1,610	56.7	25,000	17.8
Sub total	42,361	23.9	27,162	16.0	15,198	56.0	245,000	17.3
Domestic	165,285	93.2	167,431	98.4	(2,145)	(1.3)	1,060,000	15.6
Overseas	11,989	6.8	2,650	1.6	9,338	352.3	40,000	30.0
Total	177,275	100	170,082	100	7,192	4.2	1,100,000	16.1
Real Estate and Other	7,091		4,921		2,169	44.1	70,000	10.1
Grand Total	184,366		175,004		9,362	5.3	1,170,000	15.8

(Reference: Overseas Construction Orders)

(Millions of Yen)

	Current First Quarter Result 〔 From:Apr 1, 2020 To :Jun 30, 2020 〕		Previous First Quarter Result 〔 From:Apr 1, 2019 To :Jun 30, 2019 〕		Increase (Decrease)		Current Fiscal Year Forecast 〔From:Apr 1, 2020〕 〔To :Mar 31, 2021〕	Progress (%)
						Rate (%)		
Shimizu Corporation	11,989		2,650		9,338	352.3	40,000	30.0
Subsidiaries	3,818		6,945		(3,126)	(45.0)	35,000	10.9
Total	15,807		9,595		6,211	64.7	75,000	21.1

**ORDERS, SALES AND BACKLOG (NONCONSOLIDATED)**  
**for the three months ended June 30, 2019 and 2020**

(1) Construction orders awarded and contracts

(Millions of Yen)

		Current First Quarter 〔 From:Apr 1, 2020 To :Jun 30, 2020 〕	Previous First Quarter 〔 From:Apr 1, 2019 To :Jun 30, 2019 〕	Increase (Decrease)	Rate(%)
Architectural Construction	Domestic	127,375	143,110	(15,734)	(11.0)
	Overseas	7,537	(190)	7,727	—
	Sub total	134,913	142,919	(8,006)	(5.6)
Civil Engineering	Domestic	37,910	24,321	13,588	55.9
	Overseas	4,451	2,840	1,610	56.7
	Sub total	42,361	27,162	15,198	56.0
Construction business (orders)		177,275	170,082	7,192	4.2
Real estate development and other (contracts)		7,091	4,921	2,169	44.1
Total		184,366	175,004	9,362	5.3

(2) Net sales

(Millions of Yen)

		Current First Quarter 〔 From:Apr 1, 2020 To :Jun 30, 2020 〕	Previous First Quarter 〔 From:Apr 1, 2019 To :Jun 30, 2019 〕	Increase (Decrease)	Rate(%)
Architectural Construction	Domestic	187,523	228,635	(41,112)	(18.0)
	Overseas	6,570	8,845	(2,274)	(25.7)
	Sub total	194,094	237,481	(43,386)	(18.3)
Civil Engineering	Domestic	45,979	68,352	(22,373)	(32.7)
	Overseas	5,304	6,374	(1,070)	(16.8)
	Sub total	51,284	74,727	(23,443)	(31.4)
Construction business		245,379	312,209	(66,830)	(21.4)
Real estate development and other		18,250	17,940	309	1.7
Total		263,629	330,150	(66,520)	(20.1)

(3) Backlog

(Millions of Yen)

		Current First Quarter [ Jun 30, 2020 ]	Previous First Quarter [ Jun 30, 2019 ]	Increase (Decrease)	Rate(%)
Architectural Construction	Domestic	1,249,753	1,392,200	(142,447)	(10.2)
	Overseas	106,932	94,767	12,164	12.8
	Sub total	1,356,685	1,486,968	(130,283)	(8.8)
Civil Engineering	Domestic	345,596	384,396	(38,800)	(10.1)
	Overseas	128,234	47,061	81,172	172.5
	Sub total	473,830	431,458	42,372	9.8
Construction business		1,830,516	1,918,427	(87,910)	(4.6)
Real estate development and other		85,492	64,899	20,592	31.7
Total		1,916,008	1,983,326	(67,317)	(3.4)

**ORDERS AND CONTRACTS FORECAST (NONCONSOLIDATED)**  
**for the fiscal year ending March 2021**

(Billions of Yen)

		Current Fiscal Year Forecast 〔 From:Apr 1, 2020 To :Mar 31, 2021 〕	Previous Fiscal Year Result 〔 From:Apr 1, 2019 To :Mar 31, 2020 〕	Increase (Decrease)	
					Rate(%)
Architectural Construction	Domestic	840.0	854.6	(14.6)	(1.7)
	Overseas	15.0	53.1	(38.1)	(71.8)
	Sub total	855.0	907.7	(52.7)	(5.8)
Civil Engineering	Domestic	220.0	187.5	32.4	17.3
	Overseas	25.0	99.4	(74.4)	(74.9)
	Sub total	245.0	286.9	(41.9)	(14.6)
Construction business (orders)		1,100.0	1,194.7	(94.7)	(7.9)
Real estate development and other (contracts)		70.0	79.6	(9.6)	(12.1)
Total		1,170.0	1,274.4	(104.4)	(8.2)

(Reference: Overseas Construction Orders)

(Billions of Yen)

		Current Fiscal Year Forecast 〔 From:Apr 1, 2020 To :Mar 31, 2021 〕	Previous Fiscal Year Result 〔 From:Apr 1, 2019 To :Mar 31, 2020 〕	Increase (Decrease)	
					Rate(%)
Shimizu Corporation		40.0	152.5	(112.5)	(73.8)
Subsidiaries		35.0	33.9	1.0	3.1
Total		75.0	186.5	(111.5)	(59.8)